



Request For Proposals (RFP)

For Deputy Registrar Appointees - 2016

QUICK GUIDE

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The BMV has established a method to submit questions and view answers related to this RFP through an email account that can be directly accessed from the Ohio BMV Website through the following Internet address: <http://www.bmv.ohio.gov/dr-rfp-email-inquiries.aspx>.

To make an appointment to review or order copies of past proposals, contact BMV Special Operations at (614) 752-0585.

This RFP is available for download online from the Ohio BMV Internet site. To download the RFP, Forms, or to read answers to questions, visit the RFP website at the following Internet address: <http://www.bmv.ohio.gov> (listed as "Deputy Registrar Business Opportunity") or directly at: <http://www.bmv.ohio.gov/dr-rfp.aspx>.

NOTE: Keep this entire RFP document. If you are awarded a contract, it forms the terms of your rights, authority, duties, and obligations.

RFP SCHEDULE, JANUARY 2016

The following timelines and deadlines will be in effect for **this round of proposals** (January 2016):

- JANUARY 4, 2016** **(MONDAY)**. Release of this RFP; beginning date of solicitation of proposals.
- JANUARY 11, 2016** **(MONDAY)**. The RFP email inquiry system will begin operation.
- FEBRUARY 5, 2016** **(FRIDAY) AT 4:00 PM SHARP**. Proposals must be **received** by Greg Edwards, BMV Special Operations, at 1970 West Broad Street, Columbus, Ohio 43223. **"Received" means actually received; postmark dates are not sufficient.** Facsimile (FAX) and email transmissions are not accepted.
- MARCH 11, 2016** **(FRIDAY) ON OR ABOUT 4:30 PM**. The preliminary scores will be announced and posted electronically on the Ohio Bureau of Motor Vehicles Internet site at the following address: <http://bmv.ohio.gov/dr-rfp.aspx>.
- MARCH 28, 2016** **(MONDAY) AT 4:00 PM SHARP**. Written Response and Comments, if submitted, must be **received** by Greg Edwards, BMV Special Operations. **"Received" means actually received; postmark dates are not sufficient.** Facsimile (FAX) and email transmissions are not accepted.
- APRIL 15, 2016** **(FRIDAY) ON OR ABOUT 4:30 PM**. The tentative contract awards will be announced and posted electronically on the Ohio Bureau of Motor Vehicles Internet site at the following address: <http://bmv.ohio.gov/dr-rfp.aspx>.
- JUNE 10, 2016** **(FRIDAY)**. The proposer shall provide written preliminary information displaying proof of depository account and sufficient bond coverage.
- JUNE 20, 2016** **(MONDAY)**. The proposer:
- shall have the site properly configured and prepared for inspection by the Bureau of Motor Vehicles.
 - shall have a proper depository established to deposit the daily collections.
 - shall have employees hired and trained.
- JUNE 27, 2016** **(MONDAY) AT 8:00 AM**. Agency must open **for** business.
- The proposer shall have sufficient bond coverage to insure against potential losses.
 - All requirements of the contract shall be in place.

MAIL AND DELIVERY INSTRUCTIONS

REMINDER: ALL DOCUMENTS MUST BE RECEIVED BY BMV SPECIAL OPERATIONS ON OR BEFORE THE DEADLINES CONTAINED IN THE RFP SCHEDULE.

NOTICE: WE RECOMMEND THAT YOU USE A PACKAGE DELIVERY SYSTEM THAT WILL PERMIT YOU TO RECEIVE CONFIRMATION OF YOUR DELIVERY.

MAIL – U.S. POSTAL SERVICE

For all MAIL including REGULAR MAIL, PRIORITY MAIL, and EXPRESS MAIL use ONLY this address:

BMV SPECIAL OPERATIONS
OHIO BUREAU OF MOTOR VEHICLES
P.O. BOX 16520
COLUMBUS, OHIO 43216-6520

DELIVERY OR SHIPMENT

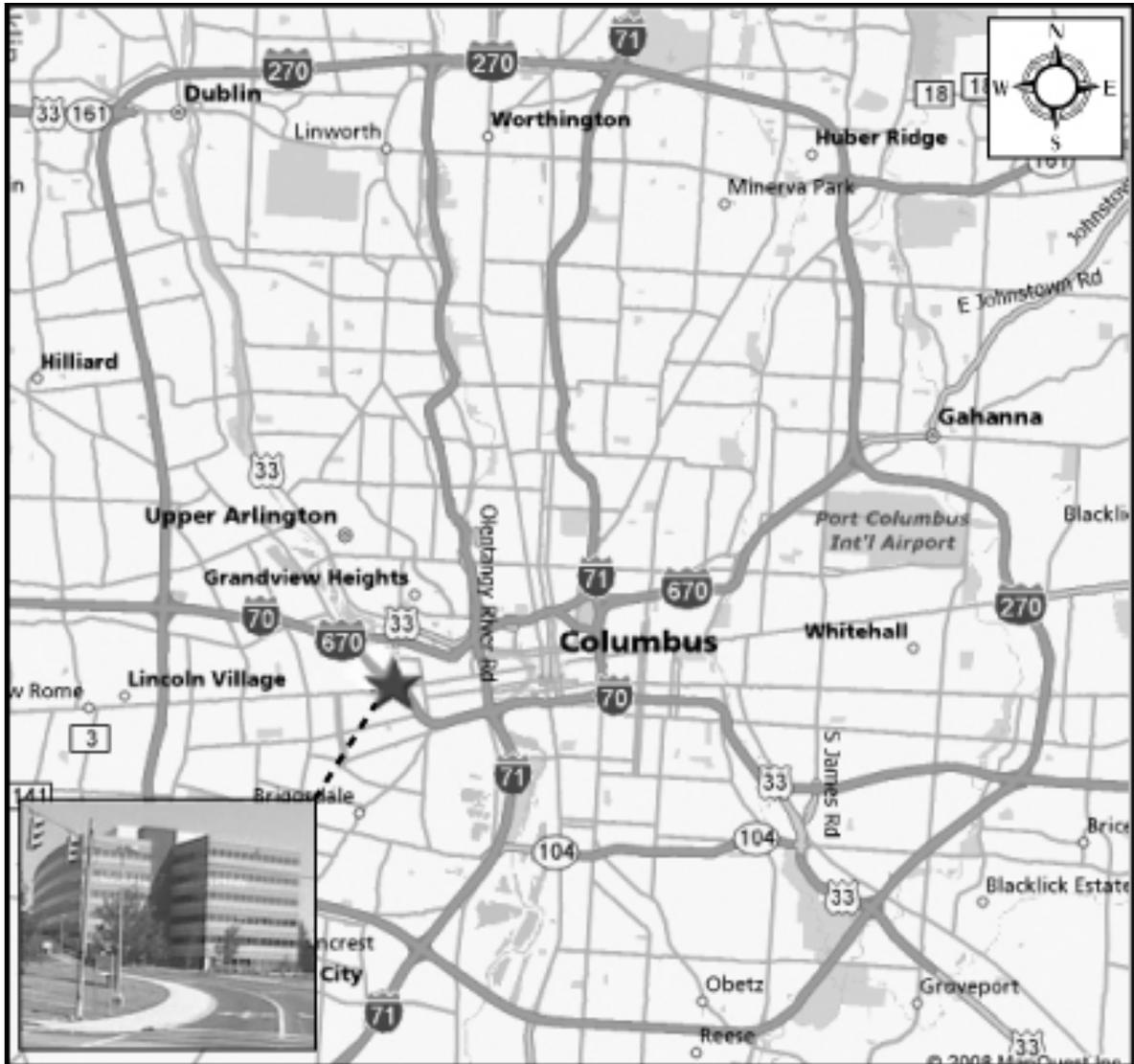
For all deliveries and shipments (except mail delivery) including personal delivery, UPS, FedEx, etc. use ONLY this address:

BMV SPECIAL OPERATIONS
OHIO BUREAU OF MOTOR VEHICLES
1970 WEST BROAD STREET
COLUMBUS, OHIO 43223-1101

Do not use this street address when using the U.S. Postal Service.

Note: All hand delivered proposals and other supporting documents must be taken to the loading dock area of the Ohio Department of Public Safety and received by a Mail Center employee (see map and instructions on page 5).

**DIRECTIONS TO:
THE OHIO DEPARTMENT OF PUBLIC SAFETY,
BUREAU OF MOTOR VEHICLES
(1970 WEST BROAD STREET)**



- ★ Take I-70 to the West Broad Street exit. Turn west onto Broad Street. The Ohio Department of Public Safety building is just beyond Rhodes Park on the right side of Broad Street. Turn right at the stoplight. The BMV is located in the second building on the right.

For scheduled appointments, use the customer service entrance located at the north end of the building (second entrance on the left as you face the building).

All hand delivered proposals and other supporting documents must be taken to the loading dock area of the Ohio Department of Public Safety building (see map and instructions on page 5).

PROPOSAL HAND DELIVERY DIRECTIONS

LOADING DOCK AREA FOR OHIO
DEPARTMENT OF PUBLIC SAFETY

(1970 WEST BROAD STREET)



All proposals and other supporting documents delivered in person must be taken to the loading dock area of the Ohio Department of Public Safety (see map above).

Proposal Hand Delivery Instructions:

Park your vehicle so as not to obstruct the loading dock areas or the entrance and exit areas. Bring your packet(s) up to the dock area and ring the bell for service. Mail Center employees will receive, log, and route your proposals to BMV Special Operations. If you require a receipt for your records, please provide a form for the BMV employee that receives your package to sign.

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AGENCY SPECIFICATIONS: In addition to the above you will need the agency specifications for each location you are interested in (supplied separately).

**STATE OF OHIO
DEPARTMENT OF PUBLIC SAFETY
BUREAU OF MOTOR VEHICLES**

REQUEST FOR PROPOSALS FOR DEPUTY REGISTRAR APPOINTEES - 2016

1.1 PURPOSE

The purpose of this Request for Proposals (RFP) is to solicit proposals from individuals, nonprofit corporations, county auditors, and eligible county clerks of court that meet the criteria outlined within the RFP to serve as deputy registrars for the Ohio Bureau of Motor Vehicles (BMV).

1.2 BACKGROUND

The BMV is responsible for licensing persons to operate motor vehicles, for the licensing (also known as the registration) of motor vehicles, and for other functions prescribed by law. The authority of the BMV is vested in the Registrar of Motor Vehicles (Registrar), who is appointed by and reports to the Director of Public Safety (Director). The Registrar appoints various assistants, deputies, and employees as deemed necessary to administer the law.

1.3 AUTHORITY

In addition, the Registrar, with the approval of the Director, appoints deputy registrars throughout the eighty-eight counties of Ohio. The Registrar may appoint private individuals, nonprofit corporations, and county auditors as deputy registrars. In counties with a population of forty thousand or less, according to the last federal census, the registrar may designate a clerk of a court of common pleas to serve as a deputy registrar. However, if the Registrar designates the county auditor in a county of this size to serve as a deputy registrar, no other person need be selected to act as a deputy registrar. All other appointments will be made through the competitive selection process.

In those counties with a population of more than forty thousand but not more than fifty thousand, according to the last federal census, the clerks of court of the courts of common pleas are eligible to act as deputy registrars, and may participate in the competitive selection process for the award of a deputy registrar contract by applying in the same manner as any other person.

However, regardless of the county population restrictions stated above, if no person applies to act as a deputy registrar in a particular county, and if that county's auditor is not designated as a deputy registrar, the Registrar may ask the clerk of a court of common pleas to serve as a deputy registrar.

1.3 AUTHORITY (Cont'd.)

The Registrar intends to exercise discretion in selecting or otherwise awarding contracts to those who, in the Registrar's opinion, will best serve the interests of the State of Ohio and its citizens. In coming to a decision to award a contract, the Registrar may use any fair, objective and reasonable criteria for determining which applicant is the best qualified to serve as a deputy registrar; the past performance of any deputy registrar seeking reappointment may be taken into consideration by the Registrar in arriving at a decision in this selection process. The Registrar may, but is not required to, use a scoring system or other evaluation devices in arriving at his decision. The Registrar shall make these decisions without regard to political affiliation or contributions.

Where feasible, the Registrar will also seek to set up one-stop shopping. "One-stop shopping" means that the deputy registrar agency will be located in the same facility as, or close to, a driver license examination station ("exam station"), or a clerk of courts title office ("title office"), or both.

1.4 SERVICES TO BE PERFORMED

Upon appointment, deputy registrars will be required to perform services as indicated in the Ohio Revised Code (ORC), the Ohio Administrative Code (OAC), this RFP, the Deputy Registrar Manual, the deputy registrar contract to be signed (form included in this RFP package), the services indicated in the Agency Specifications for the particular location, and any other directives issued by the authority of the Registrar. A separate set of Agency Specifications is issued for each location, and must be downloaded from the BMV Website.

Administrative rules. At minimum, each proposer should become familiar with OAC 4501:1-6-01 (Rule 01) governing deputy registrar contracts, OAC 4501:1-6-02 (Rule 02) governing the selection and appointment of deputy registrars, and OAC 4501:1-6-03 (Rule 03) governing the designation of locations and sites. Links to these rules and OAC 4501:1-6-04 (Rule 04) governing limited authority deputy registrars are included as Appendix 2.2 of this RFP.

General duties. The deputy registrars' duties shall include, but are not limited to: issuing motor vehicle registrations; issuing drivers' licenses, commercial drivers' licenses, motorcycle operators' licenses, and State of Ohio identification cards; administering motor vehicle inspections; conducting vision screenings; administering declarations regarding anatomical organ donations; administering statutory donation programs; conducting voter registrations; providing information on optional mail-in vehicle registration; collecting next of kin information, providing certain public information and providing other services as specified by law and as directed by the Registrar. Deputy registrars must be able to perform all license agency transactions. In instances where clerks of court, county auditors, or nonprofit corporations are appointed as deputy registrars, the office manager must be able to perform all license agency transactions. BMV field staff will be authorized to conduct periodic testing to verify this proficiency.

1.4 SERVICES TO BE PERFORMED (Cont'd.)

Nature of the contract. The contract between the Registrar and each deputy registrar is in the nature of a non-exclusive, limited franchise agreement. It is in the nature of a franchise agreement because deputy registrars are authorized to perform governmental licensing functions on behalf of the Registrar and the State of Ohio and because deputy registrars are independent contractors and not employees of the State. The franchise is non-exclusive because there is no protected franchise territory and the Registrar may establish additional deputy registrar agencies at any time the Registrar deems it advisable. The franchise is limited because each contract terminates absolutely at the end of a definite contract period of five years unless the Registrar specifies a shorter period. Prior to the expiration of any deputy registrar contract, the registrar, with the approval of the director, may award a one-year contract extension to any deputy registrar who has provided exemplary service based upon objective performance evaluations. At the end of each contract period, an incumbent deputy registrar may compete for a new deputy registrar contract. It is essential that each proposer become familiar with the terms of the deputy registrar contract.

Other competitive factors. The BMV will continue to offer vehicle registration and other services by mail, telephone and over the Internet (www.OPLATES.com). The BMV may offer vehicle registration and other services through the use of self-service terminals (SSTs) located throughout Ohio. Pursuant to ORC 4503.036, the BMV has established limited authority deputy registrars (LADRs). LADRs are certain clerks of courts and motor vehicle dealers who are authorized to process motor vehicle registrations for customers at the time they are transferring a vehicle and applying for a certificate of title. These activities may affect the number of transactions conducted by deputy registrars. In addition, the BMV may explore alternative methods to issue and provide driver licenses, identification cards, vehicle registrations and other BMV-related services.

1.5 AGENCY SPECIFICATIONS

This document (the RFP) contains the information common to all proposals for all locations. In addition to this RFP, the Registrar has prescribed a separate set of specifications for each deputy registrar agency. Those specifications are generally referred to as "Agency Specifications." "Appendix 2.4" contains a sample set of Agency Specifications for one agency. No proposal can be complete without reference to both this RFP and the Agency Specifications for the deputy registrar agency being proposed. The Agency Specifications include the geographic area in which the agency will be located, the size of the agency, a history of recent transactions, applicable fees, the type of site, whether or not the agency is set aside for minority individuals only, and other information.

Geographical area. "Location," as used in this RFP, means the area specified and described in the Agency Specifications in which the proposed deputy registrar agency site must be located. "Site," as used in this RFP, means the precise address proposed for the deputy registrar agency. The specified and described location in the Agency Specifications may be restricted by the BMV to a single site designated as a "BMV Controlled Site."

1.5 AGENCY SPECIFICATIONS (Cont'd.)

Type of site. Sites are divided into two major categories: (1) BMV Controlled Sites, and (2) Deputy Provided Sites.

BMV Controlled Sites. A “BMV Controlled Site” is one in which the BMV will designate the exact site where the deputy registrar agency will be located. The BMV will arrange a master lease for the site. The master lease may be held by the BMV itself or a county (in conjunction with a clerk of courts title office). All otherwise qualified persons are eligible to submit a proposal for a BMV Controlled Site. The successful proposer will be required to sublease space from the entity holding the master lease and to operate the deputy registrar agency at that, and only that, site.

Deputy Provided Sites. A “Deputy Provided Site” is one in which the successful proposer will be required to provide, through lease or ownership, the site where the deputy registrar agency will be operated. In some locations, the proposer will be encouraged to locate the deputy registrar agency close to an existing driver license examination station or clerk of courts title office. In other locations, the proposer will be asked to locate the deputy registrar agency without regard to any driver license examination station or clerk of courts title office. Appendix 2.1 lists the additional requirements for Deputy Provided Sites in detail. Proposers for Deputy Provided Sites must also submit the forms listed in Section Five (5) of this RFP.

Estimated annual transactions. The Agency Specifications for each proposed deputy registrar location contain an estimate of the number of transactions that location processed in a recent twelve-month period. This estimate may be used in conjunction with the statutory fee schedule to calculate an estimate of the gross annual income. The BMV makes no effort to estimate the net profits any agency may be expected to make. Each proposer is responsible for determining whether or not the agency is likely to generate a sufficient profit for that proposer’s needs.

Agency size and staffing. The Registrar establishes agency size and corresponding requirements based on the estimates of the number of transactions each agency is likely to process on an annual basis. These factors are listed in the Agency Specifications for each location. The following chart shows the basic requirements for each class of agency based on size:

1.5 AGENCY SPECIFICATIONS (Cont'd.)

Annual Transactions	Agency Class Size	Computer Terminals	*Recommended Weekly Staff Hrs.	Minimum Parking Spaces	Minimum Sq. Ft.
0-20,000	1	1-2	102	7	—
20,001-35,000	2	1-2	102	7	630
35,001-40,000	3	2-3	107	14	830
40,001-45,000	3	2-3	121	14	830
45,001-50,000	3	2-3	134	14	830
50,001-55,000	4	2-3	147	14	830
55,001-60,000	4	2-3	161	14	830
60,001-65,000	5	3-4	174	21	1,080
65,001-70,000	5	3-4	188	21	1,080
70,001-75,000	5	3-4	201	21	1,080
75,001-80,000	6	4-5	214	28	1,340
80,001-85,000	6	4-5	228	28	1,340
85,001-90,000	6	4-5	241	28	1,340
90,001-95,000	7	5-6	255	35	1,620
95,001-100,000	7	5-6	268	35	1,620
100,001-105,000	7	5-6	281	35	1,620
105,001-110,000	7	5-6	295	35	1,620
110,001-115,000	7	5-6	308	35	1,620
115,001-120,000	7	5-6	322	35	1,620
120,001-125,000	8	6-7	335	42	1,930
125,001-130,000	8	6-7	348	42	1,930
130,001-135,000	8	6-7	362	42	1,930
135,001-140,000	8	6-7	375	42	1,930
140,001-145,000	8	6-7	389	42	1,930
145,001-150,000	8	6-7	402	42	1,930
150,001-155,000	8	6-7	415	42	1,930
155,001-160,000	8	6-7	428	42	1,930
160,001-175,000	8	6-7	441	42	1,930
175,001-190,000	8	6-7	454	42	1,930

The following is a brief explanation of the above chart.

“**Annual Transactions**” refers to the total number of driver licenses, commercial driver licenses, temporary permits, identification cards, motor vehicle registrations, driving record abstracts, physical inspections and salvage inspections issued by the agency in a twelve-month period.

“**Agency Class Size**” refers to the general size of the agency with Class One (1) being the smallest and Class Eight (8) being the largest.

“**Computer Terminals**” refers to the number of computer stations the BMV will supply to the agency to process driver license, vehicle registration, and other transactions. In addition to these computer terminals, the BMV also supplies a computer system, which produces Ohio driver licenses and identification cards containing a digitized photographic image.

1.5 AGENCY SPECIFICATIONS (Cont'd.)

“Recommended Weekly Staff Hours” refers to the requirement that the deputy registrar schedule enough employees to work at the agency during regular business hours, calculated on a weekly basis. There is a general requirement that each agency must have at least two employees on duty at all times the agency is open for business. The hours the deputy registrar himself or herself spends working during regular business hours counts toward the total hours required. Deputy registrars are encouraged to schedule the employees so that more employees are working at the busiest periods and fewer employees are working during slower periods.

*Recommended license agency weekly staffing hours may be increased or reduced from time to time, upon request by deputy registrars, and approval by the Registrar, based on an increase or decrease in transaction volumes. Any such requests are subject to review, evaluation and approval by the Registrar and shall be considered on a case-by-case basis. Proposers may elect to use the recommended staffing hours supplied by the BMV when completing proposal(s) or may establish their own detailed staffing hours plans, which may contain more or less than the number of staffing hours recommended by the BMV-provided specifications. However, the BMV reserves the right to enforce its recommended weekly staffing hour requirements, at any time, if any license agency location is not providing adequate customer service and is discovered to be routinely exceeding reasonable wait times.

“Minimum Parking Spaces” refers to the minimum number of parking spaces, which must be available to agency customers. All agencies must make disability parking available also. For BMV Controlled Sites, the BMV will be responsible for this requirement. At Deputy Provided Sites, the deputy registrar is responsible for full compliance. For those sites, additional information is contained in Section Five (5).

“Minimum Square Footage (Sq. Ft.)” refers to the minimum floor space available in the agency. The BMV is responsible for this in BMV Controlled Sites. The deputy registrar is responsible at Deputy Provided Sites; additional information is provided in Section Five (5) for those sites.

Non-exclusive territories. The Registrar may set up deputy registrar locations in any areas as the Registrar, with the approval of the Director, sees fit. A deputy registrar has no rights in the contract past its expiration date, nor does a deputy registrar have exclusive territorial rights during the term of the contract.

Changes to number of agencies. The Registrar may abolish an agency at any location at any time that it is not under contract, including after an RFP has been issued and before the Registrar actually signs the contract. The Registrar may add deputy registrar agencies in any county at any time at the Registrar’s discretion.

Minority set-aside contracts. ORC 4503.03 makes deputy registrar contracts subject to the provisions of ORC 125.081(B), which requires the Registrar to set aside approximately fifteen percent of the deputy registrar contracts for persons certified under Ohio Minority Business Enterprise (MBE) provisions. Persons who are not MBE certified may submit proposals for these contracts, but will not be awarded a contract if a qualified proposal is received from any person who is MBE certified. A more detailed explanation is included at Section 1.16 of this RFP.

1.5 AGENCY SPECIFICATIONS (Cont'd.)

Bond Requirements. The amount of the bond required is set at \$25,000.00 for all license agencies. Clerks of court and county auditors may be permitted to fulfill the bond requirement by including the BMV on an existing county bond as an additional insured, as long as the county bond sufficiently protects the State, ODPS, and BMV from any acts of dishonesty by the deputy registrar and any or all of the deputy registrar's employees.

Other information. Other information regarding each proposed deputy registrar agency may be described in the Agency Specifications.

1.6 EXCLUSIONS AND QUALIFICATIONS

Exclusions. The statutes and administrative rules prohibit the appointment of certain persons as deputy registrars.

1. **No contract shall be awarded to any elected public official** other than a county auditor, or a clerk of a court of common pleas in a county with a population of forty thousand or less who has been designated by the Registrar to act as a deputy registrar, or the clerk of a court of common pleas in a county with a population of forty thousand but not more than fifty thousand who was selected through the competitive selection process to act as a deputy registrar. However, the Registrar shall continue and may renew a contract with any deputy registrar who, after being awarded a deputy registrar contract, is elected to an office of a political subdivision in accordance with ORC 4503.03.
2. **No contract shall be awarded to any person to operate at any one time more than one deputy registrar agency**, except when the registrar determines that it is practical and beneficial to award contracts to a deputy registrar to operate more than one deputy registrar agency at specific locations designated by the registrar. In addition, certain nonprofit corporations may operate one agency in each of several counties and a clerk of court who is appointed as deputy registrar may maintain more than one office.
3. **No contract shall be awarded to any parent, child, brother, or sister of any deputy registrar** if the relative is living in the same household as the deputy registrar.
4. **No contract shall be awarded to the spouse of any deputy registrar**, whether or not living in the same household. A husband and wife may both submit proposals; however, only one may be appointed.

1.6 EXCLUSIONS AND QUALIFICATIONS (Cont'd.)

5. **No contract shall be awarded to any person, if that person, or, where applicable, that person's spouse or an immediate family member, has made in the current calendar year (2016) or in any one of the previous three calendar years (2013, 2014, 2015) one or more contributions totaling more than one hundred dollars (\$100.00) to any one of the following:**
 - A. Any political party (contributions to a political party at the local, state, and national levels and must also include all contributions to continuing associations and political action committees (PACs) associated with that political party);
 - B. Any candidate for the office of governor, attorney general, secretary of state, treasurer of state, auditor of state, member of the senate or house of representatives of the general assembly; or
 - C. Any campaign committee for any candidate listed above.

The limitations of this section do not apply to any county auditor or a clerk of a court of common pleas, or to a deputy registrar who is elected to an office of a political subdivision after he or she is awarded a deputy registrar contract.

6. **No contract shall be awarded to any employee of the State of Ohio.** However, a contract may be awarded to a present employee of the State of Ohio if that employee certifies in the proposal that he or she will resign from state employment upon appointment to a deputy registrar contract.
7. **No contract shall be awarded to the spouse, parent, child, brother, sister, father-in-law, mother-in-law, brother-in-law, sister-in-law, son-in-law, or daughter-in-law of any employee of the Department of Public Safety, the Bureau of Motor Vehicles, or the State Highway Patrol,** except as provided in OAC 4501:1-6-01(M).
8. **No contract shall be awarded to an agent for an insurance company, writing automobile insurance.** This provision does not apply to nonprofit corporations. A licensed insurance agent may be appointed if he or she agrees not to engage, directly or indirectly, in the insurance business during the entire term of the contract.
9. **No contract shall be awarded to any person who holds a current, valid contract to conduct EPA motor vehicle emissions inspections** under ORC 3704.14.
10. **No contract shall be awarded to any person who has been convicted within the past ten years** of a crime punishable by death or a crime punishable by imprisonment in excess of one year (felonies), or any crime involving dishonesty or false statement.
11. **No contract shall be awarded to any for-profit corporation.**
12. **No contract shall be awarded to any partnership or any other business association** except a nonprofit corporation.

1.6 EXCLUSIONS AND QUALIFICATIONS (Cont'd.)

Nonprofit corporations may be awarded a contract. A nonprofit corporation may be awarded a deputy registrar contract. To qualify, a nonprofit corporation shall submit and maintain at all times during the term of the contract appropriate documentation showing good standing as a nonprofit corporation as defined in OAC 1702.01. Special instructions apply to proposals submitted by nonprofit corporations.

Residency requirements. Prior to the award of a contract, the person appointed shall give evidence, satisfactory to the Registrar, that he or she is legally entitled to work in the United States of America. Each individual deputy registrar shall occupy a primary residence within the State of Ohio in a location that is within a one-hour commute time from the deputy registrar's agency or agencies, during the term of the contract. The registrar shall determine the commute time by using multiple established Internet-based mapping services. As used herein, "primary residence" means a residence that meets all of the following: it is the place where the deputy registrar customarily lives; the one place that is the deputy registrar's true, principal, and permanent home; and the place he or she intends to remain. If the deputy registrar is a nonprofit corporation, it shall maintain a place of business within the county in which each of its agencies are located. The Registrar may, after notice, terminate the contract of any deputy registrar who violates these provisions.

1.7 NO POLITICAL CONSIDERATIONS

The Registrar shall not award a deputy registrar contract to a person, or promise to do so, because that person pays an assessment or subscription to, or makes a contribution to, any political party, the Governor or the Governor's campaign committee, or any candidate for public office or his or her campaign committee. The Registrar shall not withhold a deputy registrar contract from a person, or threaten to do so, because that person fails to pay an assessment or subscription to, or fails to make a contribution to, any political party, the Governor or Governor's campaign committee, or any candidate for public office or the candidate's campaign committee.

Political contribution limitations. The successful deputy registrar proposer will be required to comply with the contract regarding political contribution limitations and prohibitions. The proposer will be required to sign a statement under oath that he or she is eligible to be a deputy registrar in accordance with the provisions of ORC 4503.03(B) and the OAC.

Explanation of political contribution limitations. The "family" political contribution limitation (family limitation) is \$100.00 per candidate and \$100.00 per political party per year. Family contributions totaling \$100.00 or less per candidate per year or per party per year are acceptable; family contributions totaling \$100.01 or more per candidate or \$100.01 or more per party in any calendar year exceed the family limitation and make you ineligible for a deputy registrar contract.

"Family political contribution" means for each particular party and each particular candidate, you must add together your own contributions, your spouse's contributions, and your dependent children's contributions to that one political party or to that one candidate.

1.7 NO POLITICAL CONSIDERATIONS (Cont'd.)

You must include all contributions (yours, your spouse's and your dependent children's) for each of the last three calendar years (2013, 2014, 2015) separately and for this calendar year (2016) to date.

You must add together all contributions to a political party at the local, state, and national levels and must also include all contributions to continuing associations and political action committees (PACs) associated with that political party.

The limitation applies to each individual candidate for Governor, Attorney General, Secretary of State, Treasurer of State, Auditor of State, State Senator, or State Representative (State House of Representatives) and the campaign committee of each. There are no limitations on contributions to candidates for national, county, municipal, township, school board, or judicial offices.

ORC 4503.033 requires that every deputy registrar will file, along with a twenty-five dollar filing fee, before the thirty-first day of January each year, a statement that discloses all contributions made by the deputy registrar, or his or her spouse or an immediate family member, to any political party, any candidate for statewide office or such a candidate's campaign committee, and the value, in dollars and cents of each contribution. A county auditor or a clerk of a court of common pleas is not required to file this disclosure statement or to pay the filing fee.

Form 3.5, Political Contributions Report, is intended to assist you in determining whether or not you have exceeded the political contributions limitations.

1.8 REQUIREMENTS OF OPERATION

General. The deputy registrar will be expected to comply with the provisions of this RFP, the ORC, the OAC, the Deputy Registrar Contract, the Deputy Registrar Manual, and any requirements prescribed by the Registrar from time to time. In addition, the deputy registrar shall comply with all applicable federal and Ohio laws, including but not limited to the Federal Equal Employment Opportunity (EEO) Laws, and the Americans with Disabilities Act (ADA).

Office hours. The deputy registrar shall maintain office hours as required by the Registrar. These requirements may change from time to time. By proposing under this RFP, the proposer is indicating a willingness to follow those requirements.

Computers and BMV-supplied equipment. The BMV supplies the computers and related equipment (printers, camera, etc.) necessary to process driver license applications, driver licenses, Ohio identification cards, and motor vehicle registrations.

Inventory. The BMV also supplies inventories of license plates, validation and county stickers, and many of the forms necessary to transact BMV business. The deputy registrar is responsible to maintain and order adequate, but not excessive, inventory. The BMV will pay transportation expenses for routine inventory deliveries. The deputy registrar shall pay for any additional transportation and delivery expenses caused by the deputy registrar's ordering too much or too little inventory.

1.8 REQUIREMENTS OF OPERATION (Cont'd.)

Other Expenses owed to the BMV. There is no charge to the deputy registrar for the use of the computer equipment supplied by the BMV. The Registrar may charge deputy registrars for the use of vision screening equipment in accordance with ORC 4507.12 and Rule 02, which is currently a rate of ten cents per screening. In addition, deputy registrars may be required to pay the Registrar the actual cost of laminating materials supplied by the Registrar, and counter and alarm system expenses as specified in Section 1.13.

Deputy registrar responsibilities. The deputy registrar shall be required to accomplish routine care of the equipment provided by the BMV, as prescribed by the manufacturer and the Registrar, in order to ensure that it continues in good working order, including but not to be limited to, daily cleaning of equipment and routine inspection for and removal of any debris that may impede or prevent the correct operation of any equipment. The deputy registrar shall be responsible for the cost of repairs to the equipment when damage is due to fault on his or her part or that of his or her employees. The deputy registrar shall ensure that the license agency is free of potential fire and safety hazards at all times. The deputy registrar shall be personally and strictly liable for the consignment value of all license plates, stickers, all other inventory, and State-owned equipment issued by the BMV.

Insurance, reimbursement, and hold-harmless. Each deputy registrar shall maintain during the entire term of the contract a policy of business liability, property damage, and theft insurance satisfactory to the Registrar, and shall hold the Department of Public Safety, the Director of Public Safety, the Bureau of Motor Vehicles, and the Registrar harmless upon any and all claims for damages or losses arising out of the operation of the deputy registrar agency. The “hold harmless” clause does not apply to county officials.

The “policy” shall include coverage of at least \$50,000.00 for BMV property with the Ohio BMV to be added as the second named insured; minimum coverage of \$250,000.00 for personal liability; and the Ohio BMV is to be notified immediately of any policy cancellation.

Bonding. The successful proposer will be required, as outlined in Rule 01(B), to obtain bonding sufficient to protect the interests of the State of Ohio from losses due to fraud, theft, embezzlement, and any other improprieties by the deputy registrar or the deputy registrar’s employees that may cause a shortage of State funds. In order to propose, the proposer must be bondable under these requirements. All proposers, including incumbent deputy registrars proposing, are required to provide, as part of their proposal, a statement disclosing pre-approval status for a bond in the amount of twenty-five thousand dollars (\$25,000.00) from a reputable and verifiable bonding or insurance company. The contract terms and conditions contain more detailed information about bond requirements.

1.8 REQUIREMENTS OF OPERATION (Cont'd.)

The Registrar may adjust the amounts of the bond if there is good cause to do so. However, the amount of the bond shall not be increased during the term of this contract. The bond shall be purchased by the deputy registrar naming the State of Ohio, Department of Public Safety (ODPS), Bureau of Motor Vehicles (BMV), as the bondholder, insured, or additional insured, on the bond itself, in a rider or in an add-on. The bond shall protect the State, ODPS, and BMV from any acts of dishonesty by the deputy registrar and any or all of the deputy registrar's employees. Any delinquency, default, or cancellation of bond coverage shall be reported immediately by the bonding company to the Bureau of Motor Vehicles, Office of Field Services, P.O. Box 16520, Columbus, Ohio 43216-6520.

Banking specifications. No less than one week prior to the start of any deputy registrar contract, the deputy registrar shall establish an account in full compliance with the banking requirements contained in the contract and Deputy Registrar Manual.

Credit and debit cards, etc. Pursuant to R.C. 4503.102(H)(1)(2)(3), and effective July 1, 2016, the BMV will implement the acceptance of financial transaction devices (credit cards, debit cards, charge cards, prepaid or stored value cards, etc.) in payment of state taxes and fees and deputy fees directly related to official BMV transactions only. The acceptance of financial transaction devices for payment of other services will not be available at time of implementation but may be available in the future. The implementation of financial transaction devices does not prohibit the use of automated transaction machines (ATMs) within the deputy registrar agencies.

Prohibition against commingling. The monies collected by the deputy registrar from sales of items consigned by the State shall be deposited into the State account. The deputy registrar shall not commingle this money with funds from any other account.

Telephone accessibility. The deputy registrar shall maintain telephone service and accessibility as required by the ORC, the OAC, the Contract, the Deputy Registrar Manual, and any other requirements prescribed by the Registrar.

Emergencies. The deputy registrar shall make arrangements regarding emergencies, as required by the contract.

1.9 EMPLOYEES

General. Good employees are essential to the successful operation of a deputy registrar agency. Your proposal should contain information showing that you have an understanding of personnel issues and that you will hire, train, and maintain a full staff of competent employees. Use Form 3.6 to show where your personnel policy meets all the essential personnel requirements. Use Form 4.1 to address your appointment of agency managers, Form 4.2 to list experienced employees, and Form 4.3 to show the projected total number of employees you intend to employ, projected number of hours worked each week, and projected hourly rate of pay, weekly pay, and monthly pay.

1.9 EMPLOYEES (Cont'd.)

Bilingual employees. In locations where the deputy registrar serves a substantial immigrant population, the deputy registrar shall make every reasonable effort to employ bilingual employees who are fluent in English and in the predominant language of the limited English proficiency speaking population in that area.

Personnel policy. Each proposer shall develop and submit a comprehensive written personnel policy. The personnel policy must be complete and comprehensive; a summary alone is not acceptable. If awarded a contract, the proposer shall maintain, enforce and modify, as necessary, the personnel policy throughout the term of the contract. At minimum, the personnel policy shall include a detailed section addressing each of the following areas:

1. Employee hiring, including provisions for hiring employees experienced in deputy registrar agency employment;
2. Equal Employment Opportunity compliance provisions;
3. Staff training, including attendance of training offered by the BMV;
4. Additional training to be provided by the deputy registrar to his or her employees;
5. Periodic (annual at minimum) evaluations (documented) of employee performance;
6. A disciplinary plan including a list of grounds for discipline and dismissal;
7. The BMV expects that the deputy registrar will use a progressive disciplinary process;
8. A specific dress code, including a specific list of acceptable attire, unacceptable attire, and a policy for maintaining the professional appearance of all staff at all times.

In addition, the personnel policy should list fringe benefits, if any, offered to employees. Fringe benefits do not include those benefits, which are required by the contract or by law. Additional fringe benefits are not required, but proposers offering additional fringe benefits may be evaluated more favorably.

Failure to submit a detailed and comprehensive personnel policy will most likely result in an unfavorable evaluation.

Training. The deputy registrar and the employees of the deputy registrar shall attend all necessary training sessions as prescribed by the Registrar and shall pay all travel and meal expenses incurred. The cost of all BMV-conducted training (tuition) shall be borne by the BMV. All deputy registrars and license agency employees are required to receive comprehensive training in license agency business operational policies, procedures, and practices prior to independently performing any type of license agency transactions. Comprehensive training shall include, but not be limited to; mandatory BMV fraudulent identification training, new legislated or BMV-initiated process and procedures training, and any other training determined by the BMV to be necessary for operating a deputy registrar license agency business.

1.9 EMPLOYEES (Cont'd.)

Office management. The deputy registrar shall be regularly scheduled and shall work at the agency at least twenty (20) hours per week during regular business hours. In addition, the deputy registrar shall appoint a full-time office manager, who shall be on duty at the agency at least thirty-six (36) hours per week, and who shall be responsible for agency operations during any absences of the deputy registrar. The deputy registrar shall also appoint an assistant office manager. The assistant office manager shall supervise the agency when both the deputy registrar and the office manager are absent. The deputy registrar may appoint himself or herself as the office manager. Any deputy registrar who serves as the office manager must also meet the thirty-six (36) hours per week requirement. It is incumbent upon the proposer to explain to the BMV exactly how they will be invested and involved in the license agency business. These requirements do not apply to county auditors or clerks of courts.

Employee standards. The deputy registrar, at the deputy's own expense, will be required to obtain an Ohio Bureau of Criminal Investigation (BCI) criminal background report for all deputy registrar employees. See the contract terms and conditions for more detailed information. It is the deputy registrar's responsibility that employees perform the duties of their employment and be knowledgeable in all applicable laws and regulations pertaining to the operation of a deputy registrar agency, and that they perform their duties in a competent, professional, efficient, and friendly manner.

Staffing levels. In accordance with the contract, the deputy registrar shall be responsible for properly staffing his or her agency to meet the volume of customers. See RFP Section 1.5 and the Agency Specifications.

Employee age requirement. Persons under 18 years of age are not permitted to work in deputy registrar license agencies.

1.10 FEES TO BE CHARGED; CONSIDERATION

The deputy registrar shall charge those fees and only those fees, no more and no less, provided in the ORC for statutory services. The deputy registrar shall turn over all amounts as required to the BMV and shall retain the statutory service fees in consideration for services rendered as provided under this contract. The Agency Specifications for each location contain an explanation of the current fees.

1.11 EVALUATIONS OF DEPUTY REGISTRARS

The deputy registrar shall be subject to periodic evaluations by one or more persons designated by the Registrar, for compliance with requirements imposed by the ORC, by the OAC, the contract, the Deputy Registrar Manual, or by direction of the Registrar. Unsatisfactory evaluations may result in liquidated damages to be owed to the BMV, in accordance with the contract and Rule 01(C). Unsatisfactory evaluations may also result in the termination of the contract during its term or ineligibility for future contracts in accordance with Rule 02. Prior to the expiration of any deputy registrar contract, the Registrar, with the approval of the Director, may award a one-year contract extension to any deputy registrar who has provided exemplary service based upon objective performance evaluations.

1.12 REQUIRED INFORMATION AND DOCUMENTATION

Personal background. The proposal shall contain the following information on the Personal Questionnaire, Form 3.1: the proposer's name, home address, daytime and home telephone numbers, driver license number, business and work experience, and other information as prescribed by the Registrar. For nonprofit corporations, the information relates to the nonprofit corporation itself, not to any employee of the nonprofit corporation.

Documentation from individuals. As part of the proposal, each individual proposer is required to submit:

- (1) **A credit report** dated during calendar year 2016 covering the proposer's current credit status. You must submit your credit report with your proposal. We will not accept credit reports mailed separately from your proposal. Credit reports must be complete and shall include a credit score supplied by one of the recognized score providers such as: VantageScore, PLUS, Risk Score, or Fair Isaac Corporation (FICO) and shall be supplied by, at minimum, one of the three major credit-reporting agencies: Equifax, Experian, or TransUnion. Three-in-one credit reports will be accepted. Credit reports downloaded from the Internet are acceptable as well. Summary credit reports are not acceptable.
- (2) **A local arrest and conviction report** issued during 2016 from the local law enforcement agency for the jurisdiction in which you reside. The local arrest and conviction report should be available from whatever local police agency serves your community. This could be city police, village police, township police, or the county sheriff. If you have lived in your present community for less than twenty-four months, you must submit reports from both your present community and your previous community of residence. There is no standard format for these reports. The report may be on the law enforcement agency's letterhead or may be in some other form.
- (3) **An Ohio criminal background report.** Each individual proposer, county auditor, and clerk of court is required to apply for an Ohio Bureau of Criminal Investigation (BCI) background report through WebCheck, an electronic background checking system. WebCheck is a criminal background reporting service offered by the Ohio Attorney General through local outlets. The WebCheck locations are listed on the Ohio Attorney General's site at: <http://www.ohioattorneygeneral.gov/Business-and-Non-Profits/Business/Webcheck/Webcheck-Community-Listing>. The WebCheck facility will not provide the criminal background report directly to you; ask the WebCheck facility to send the report to: BMV Special Operations, Ohio Bureau of Motor Vehicles, 1970 West Broad Street, P.O. Box 16520, Columbus, OH 43216-6520. Be certain to obtain a receipt from WebCheck and submit a copy of your receipt with your Proposal. Any current deputy registrar making application for a new deputy registrar contract that has a BCII WebCheck on file with the BMV issued within 12 months prior to the June 28, 2016, contract start date, will not be required to submit a new WebCheck under this RFP. However, the deputy registrar is required to include a copy of the WebCheck report with all other required RFP documents. The Registrar reserves the right to require any deputy registrar or deputy registrar employee to submit a BCII WebCheck report and/or a Federal Bureau of Investigation background report at any time during the contract term.

1.12 REQUIRED INFORMATION AND DOCUMENTATION (Cont'd.)

- (4) **A pre-approval statement of eligibility for a twenty-five thousand dollar (\$25,000.00) bond.** Each individual proposer and nonprofit corporation is required to submit a pre-approval statement of eligibility for a twenty-five thousand dollar (\$25,000.00) bond, issued in 2016, from a reputable and verifiable bonding or insurance company. County auditors and county clerks of courts are required to submit a copy of the existing county blanket bond.

Warning. Failure to submit any required document or information may result in the loss of points or disqualification of the proposal, or both.

Documentation from county auditors and clerks of courts. A county auditor or clerk of courts shall submit the same information as an individual would (a WebCheck receipt and a local law enforcement arrest and conviction report) except that they are not required to submit a credit report.

Documentation from nonprofit corporations. A nonprofit corporation is not required to submit any credit report, local law enforcement arrest and conviction report, or WebCheck receipt, but shall submit instead a copy of the nonprofit corporation's:

- (1) **Articles of Incorporation;** and
- (2) A current **Certificate of Good Standing issued by the Ohio Secretary of State**, issued during the 2016 calendar year. Failure to submit current documents may result in an unfavorable evaluation or disqualification.

1.13 EQUIPMENT AND FACILITY REQUIREMENTS

Office furniture, equipment and supplies. The deputy registrar is responsible for providing all office equipment and supplies except the BMV-supplied computers, equipment, and inventory (see RFP Section 1.8). The deputy registrar is responsible for providing all office furniture for both employees and customers (desks, chairs, tables, etc.), office equipment (typewriters, calculators, file cabinets, trash receptacles, shelving, etc.), and all office supplies necessary to operate the deputy registrar agency. Each deputy registrar shall supply a copy machine and a fax machine (or one machine capable of both) and at least one crosscut shredder for the deputy registrar's use and for the customers' use to securely dispose of documents containing personal information.

1.13 EQUIPMENT AND FACILITY REQUIREMENTS (Cont'd.)

Security requirements. The deputy registrar is responsible for supplying equipment necessary to keep secure all BMV funds, equipment, inventory, and records. At minimum, each deputy registrar shall supply a safe or secure locking cabinet and an acceptable, off-site monitored reporting alarm system. The alarm system shall include a feature, which automatically reports off-site if wires are cut or disconnected. The deputy registrar is responsible for assuring that all appropriate items are securely stored and locked and that the agency is secured and locked at all times the agency is not open for business. In addition, the following requirements will be imposed for license agency security: (1) installation of a monitored recording video surveillance system to sufficiently observe customer and employee activity inside of the license agency business with a sufficient number of security cameras to fully view all areas of each entrance, customer waiting area, customer service area, and all entrances to the inventory storage area, at all times; each camera must be a digital color camera with zoom capability; equipped with motion detection so that when the office is closed, the cameras will activate with motion; equipped with infrared or motion-activated lighting and repaired or replaced immediately if they become inoperable; the cameras must be operational at all times the office is open; the security camera media and hard drive must be kept secure; it is recommended that recorded video be retained for a rolling 30-day period and is required to be saved for a minimum of 14 days on a rolling calendar period; (2) installation of alarm monitored motion detectors in each room or space, including the records storage room; (3) installation of alarm contacts on all exterior points of entry, including windows that open, and an alarm contact on the door to the records storage room, if applicable; (4) installation of window vibration sensor reporting alarms or alarm monitored motion detectors for windows that could be opened or broken into and entered by an intruder; (5) installation of smoke, fire, and carbon monoxide detection devices; (6) installation of a minimum of one concealed alarm monitored panic/hold-up button under counters between every two computer terminals provided or, if approved by the Registrar, an alternate key fob activated panic/hold-up device; (7) each employee authorized to turn off the alarm system must have a unique security code; (8) the security alarm company must be able to provide reports to show by whom and when the alarm was turned on, turned off, and the time and location within the facility of any intrusion; (9) the security alarm company must automatically notify local law enforcement and the deputy registrar to respond if the alarm is set off; (10) all license agencies will provide a crosscut shredder to be made readily available to all customers for the destruction of any customer copies of records that contain personal information about the customer; (11) all records that have exceeded the retention period must be shredded on-site; and (12) provisions for safeguarding (erase/destroy/remove/reformat) all hard drive data (including images) stored on copiers, scanners, and facsimile devices used in the license agency for business purposes when the equipment is disposed, salvaged, sold, recycled, auctioned or otherwise removed from the license agency business. The security system and cameras must be diagnostically tested monthly and verification of operating condition shall be made available to BMV staff for review. The BMV reserves the right to require more or less security measures whenever and wherever needed.

1.13 EQUIPMENT AND FACILITY REQUIREMENTS (Cont'd.)

Counters. The deputy registrar is responsible for providing counters to accommodate the BMV supplied equipment to serve customers in a convenient manner, and to accommodate the efficiency and comfort of the deputy registrar's employees. The Registrar may change these specifications from time to time, and the deputy registrar shall comply with any changes in specifications unless the Registrar grants a variance for good cause.

Signs. The deputy registrar shall ensure that the agency is well marked, with adequate signs to enable potential patrons to locate the agency conveniently. The signs identifying the deputy registrar agency shall be sufficient to identify the agency, shall comply with all applicable zoning requirements, and shall include at least one outside sign. Sign specifications and provisions are contained within the Deputy Registrar Manual. The Registrar may change these specifications from time to time, and the deputy registrar shall comply with any changes in specifications.

Facility maintenance. The deputy registrar shall adopt an acceptable facility maintenance plan and shall be responsible for ensuring that the interior and exterior of the deputy registrar agency premises are maintained in a clean, safe, and attractive condition at all times. The facility maintenance plan shall, at minimum, provide that any carpeting and/or flooring be professionally cleaned as needed and no less than once per year, and that the walls be maintained at all times and be repainted at least once during the term of the contract.

Special provisions for certain BMV Controlled Sites. For certain BMV Controlled Sites, the BMV may make arrangements for the installation of an off-site monitored alarm system, the construction or modification of counters, the installation or modification of signs, any other mandatory equipment, and any or all equipment furnishings required to ensure the comfort of the customers and employees. The deputy registrar shall pay for or reimburse the BMV for any such improvements at the BMV's actual costs (usually on an amortized basis) and shall be responsible for maintaining those improvements during the term of the contract.

1.14 START-UP COST DEPOSIT

Financial capability. The proposer must be able to demonstrate that he or she is financially capable of establishing a deputy registrar agency. The proposer shall have funds on deposit, in the proposer's own name, to cover the estimated costs of: (1) site preparation costs, if appropriate; (2) agency rental payments for the first three months; and (3) one month's personnel costs, all as calculated on Form 4.4, Start-Up Costs Calculation. If the proposer is awarded a contract, the proposer shall maintain the funds on deposit for the actual payment of start-up costs. If no contract is awarded, the funds may be withdrawn.

Acceptable accounts. The funds must be on deposit in the name of the proposer only (or the proposer and the proposer's spouse only) in an established account in a bank, a savings and loan institution, or credit union. Brokerage accounts, mutual funds, stocks, lines of credit, credit cards, etc., are not acceptable.

BMV Controlled Sites. For BMV Controlled Sites, the proposer should calculate and enter the personnel costs the proposer expects to pay if awarded a contract and only those site preparation and rental costs specified in the separate Agency Specifications for that location.

1.15 SELECTION PROCESS

General. The Director of the Department of Public Safety and Registrar of Motor Vehicles are dedicated to the purpose of finding deputy registrars who, in their opinions, will serve the needs of the State and the citizens of Ohio, without regard to political affiliation or political contributions. To do this, the Registrar and the Director intend to use this proposal process to find individuals, county auditors, eligible clerks of courts, and nonprofit corporations that meet the requirements as established by the Registrar. From this pool of candidates, the final selection will be made.

The Registrar and Director reserve the right to require additional information from any proposer during the RFP process. The information may be required in written or oral form and may include interviews, presentations, or other media.

Request for proposals. Deputy registrar fees for services to be rendered are set by law. Therefore, this RFP is not one involving bid requirements. Accordingly, the Registrar and Director intend to look at all the relevant factors and make their own decision as to which individuals, nonprofit corporations, county auditors, and clerks of courts will best meet the needs of the State of Ohio and the citizens of Ohio. The Registrar does not intend to contract with anyone who will be disqualified under the terms of ORC 4503.03(B) or other applicable statutes. All others will be considered if they propose and meet the mandatory minimum requirements.

Requirements for proposal submission. Proposers wishing to be considered for the deputy registrar agency outlined in this RFP will be required to submit their proposals on the forms prescribed by the Registrar. Each proposal shall be complete and shall be in a separate sealed envelope. Each proposal shall consist of two complete sets of documents consisting of one complete original set and one complete set of copies. Each original form shall be typewritten, computer printed, or legibly hand printed in ink and shall have original signatures wherever required.

Where notarization is required, the original should contain all of the following: the original signature of the person signing the document, the date of notarization, the notary public's original signature, the notary public's printed (or stamped) name, the expiration date of the notary public's commission, and the notary public's official seal. The copy should be made after the original is complete so that all information, and all entries, on the original appear on the copy (except for the raised notary seal). If you are submitting more than one proposal, see the instructions for "Multiple Proposals," listed on page 1-21.

Forms. Deputy Registrar RFP supporting forms may be obtained by downloading them from the BMV Website directly at <http://www.bmv.ohio.gov/dr-rfp.aspx>.

Acceptable documents. Proposers shall submit forms without alteration from the BMV Website, <http://www.bmv.ohio.gov> (listed under "Deputy Registrar Business Opportunity") or access them directly from the 2016 Deputy Registrar RFP page at: <http://www.bmv.ohio.gov/dr-rfp.aspx>.

1.15 SELECTION PROCESS (Cont'd.)

Unacceptable documents. Computer-generated forms from any source other than the BMV and other non-BMV forms are not acceptable. Forms, attachments, and other documents which do not conform to the requirements of this RFP, which are non-responsive to it, which contain political endorsements, or which contain other improper information may be removed from the proposal and shall not be considered in the evaluation or final selection process.

Submission in envelope or container. Each proposal shall be submitted in a separate envelope or suitable shipping container.

No staples or binders. Proposals shall not be stapled or bound in any manner and shall not include any folders, covers, binders, or tabs of any nature whatsoever. Proposals that do not conform to these requirements may be eliminated from any consideration or, if considered, may be evaluated unfavorably.

Limitation of number of proposals. No proposer shall submit more than two proposals for any Deputy Provided Site location nor more than one proposal for any BMV Controlled Site location. No person shall submit proposals for more than six different locations. The Registrar and the Director may, in their sole discretion, eliminate from any further consideration any proposals that violate this provision.

Multiple proposals. A person submitting proposals for more than one location or site shall submit the following:

In one envelope, all personal information and related forms consisting of only one complete original and one complete copy, no matter how many proposals are submitted (this includes the Personal Questionnaire, the WebCheck receipt, local law enforcement report, and credit report);

In a separate envelope for each, the operational information and related forms for each location. One complete original and one complete copy for EACH LOCATION (whether BMV Controlled Site or Deputy Provided Site);

In a separate envelope for each, the site information and related forms for each Deputy Provided Site. One complete original and one complete copy for EACH DEPUTY PROVIDED SITE proposed; but no information for BMV Controlled Sites.

Each of these separate envelopes shall be placed in one larger envelope, box, or container suitable for shipment or delivery to the BMV.

Previous proposals not incorporated. If a proposer has previously filed a copy of any required document with the BMV, that proposer is still required to submit a new original and new copy of the document as part of this proposal. No credit is given for documents submitted during an earlier proposal process.

Documents. All documents shall be submitted on 8½ x 11-inch standard bond paper printed on one side only. If an original document (such as a deed) is larger than 8½ x 11 inches or two-sided, the proposer should submit a copy reduced in size to 8½ x 11 inches and printed on one side only. Documents that do not comply with these requirements may be eliminated from consideration.

1.15 SELECTION PROCESS (Cont'd.)

Deadlines. Complete proposals must be received by the BMV Special Operations prior to the deadline set forth in the **RFP SCHEDULE**. "Received" as used in this paragraph means actually received; a postmark date is not sufficient. Facsimile (FAX) transmissions and electronic mail (email) transmissions are not accepted. Mailing and delivery instructions are located on page three of the Quick Guide in this RFP.

Scoring systems. In the process of making the final determination, scoring systems and other aids will be employed. The scoring systems are not intended to replace the duty of the Registrar and the Director to exercise discretion in awarding contracts. The Registrar and Director will be guided by the terms of R.C. 4503.03 and other applicable statutes and administrative rules in making their decisions.

Evaluation. Each proposal that is timely received will be assigned a proposal number. Any proposal which is incomplete or which contains unacceptable items of any nature may be summarily disqualified.

For all other proposals, an evaluation team will evaluate the personal and operational portions of each proposal. For Deputy Provided Sites, an additional site evaluation will be performed by a separate team. Each proposal will be evaluated by the evaluation teams and be given individual scores for all applicable categories. These scores will be used to assist the Registrar and Director in exercising their discretion as to which proposer will, in their opinion, best serve the needs of the State and citizens of Ohio.

Review by proposers. After all the evaluations and scores have been completed, and before the Registrar and Director perform a final review of the proposals, each proposer shall have an opportunity to review his or her own proposal and any other proposal, and the preliminary scores assigned by the evaluation teams. The BMV Special Operations staff reserves the right to prioritize and process requests to review proposals, requests to obtain copies of proposals, and requests for copies of evaluation scores based on the relevancy to the proposers and their competitors for locations where they have applied. All other requests will be processed as time permits.

Copies of proposals. You may request a copy of any proposal or part thereof by mail, telephone, or email*. Additionally, proposals may be reviewed in person, by advance appointment only, during normal business hours. There is no cost for viewing (only) records in person.

Copies of proposals submitted under this RFP will be made available for review only after the preliminary evaluation scores have been posted on the BMV Website. Copies of the proposals will be provided free of charge, if sent by email*.

Hard copies of proposal documents will be provided for a total cost of \$0.05 per page plus postage cost, if mailed. Copies may be picked up in person, sent out through the U.S. Mail, or transmitted by email. Payment for proposal documents must be received by the BMV before copies are mailed. You are encouraged to request copies in electronic form, either via email or on a compact disk (CD) or digital video disc (DVD).

1.15 SELECTION PROCESS (Cont'd.)

Checks or money orders must be made payable to "Ohio Treasurer of State." Payment must be addressed to Greg Edwards, BMV Special Operations, P.O. Box 16520, Columbus, Ohio 43216-6520. If you are sending payment by mail, please send either a personal check or money order (no credit cards accepted).

For more information, phone BMV Special Operations at (614) 752-0585 or send an email to Gloria Vasquez, BMV Special Operations, at: GJVasquez@dps.ohio.gov.

Please include the following information when ordering proposals by telephone, mail, or email:

1. Provide us with your name, a telephone number where you can be reached, and email address (if applicable);
2. Supply the County, City, Location Number, and Proposer Name (if known);
3. Indicate whether proposal(s) will be picked up in person, mailed back to you, emailed to you, or if you want to schedule an appointment to review proposal(s) at the BMV headquarters in Columbus;
4. If proposal(s) are being mailed out, please provide us with your name, telephone number, and mailing address;
5. If proposal(s) are being emailed, please provide your name, telephone number, and a valid and verified email address;
6. If proposal(s) are being picked up in person, please coordinate the pickup date and time, and provide us with the name of the individual who will be picking the package up and a contact telephone number;
7. All requests for picking up proposals and for scheduling appointments must be confirmed by BMV Special Operations staff in advance.

*If the file size(s) of the requested proposal(s) exceeds the limits of your email service provider or exceed the established size limitations prescribed by the Ohio Department of Administrative Services Information Technology policies, the requested proposal(s) can be copied onto a CD or DVD and mailed or made available for pickup. There will be no charge for copies provided on a CD or DVD.

Written Response and Comments. Any proposer may submit a Written Response and Comments to the scores announced in the preliminary evaluation. Any Written Response and Comments shall be submitted on the forms provided by the BMV at the time of the notification of the scores.

Purpose of Written Response and Comments. The purpose of the Written Response and Comments shall be to draw the Registrar's and Director's attention to any alleged errors or discrepancies that resulted from the scores received in the preliminary evaluation scoring process. The Written Response and Comments are also the only authorized means to identify and request reinstatement of point(s) that were not originally granted because of minor clerical or typographical errors or inadvertent errors or omissions. The Registrar and Director reserve the discretion to determine whether a score adjustment is warranted.

1.15 SELECTION PROCESS (Cont'd.)

Submission of Written Response and Comments. The filing of a Written Response and Comments is optional. However, if a proposer wishes to file, two sets (an original and one copy) of the Written Response and Comments must be received by Greg Edwards, BMV Special Operations, prior to the deadline set forth in the **RFP SCHEDULE**. "Received" as used in this paragraph means actually received; a postmark date is not sufficient. Facsimile (FAX) and email transmissions are not accepted.

Limitation of communications. BMV employees shall not discuss the scores or answer any questions during the process except through the RFP email inquiry system described below. Any communication or purported communication about the RFP process during the process is prohibited and subject to disciplinary action or proposer disqualification by the Registrar.

RFP email inquiry system. The BMV will establish and maintain an RFP email inquiry system throughout the entire proposal process. All questions regarding the proposal process must be directed through the RFP email inquiry system. The address for the RFP email inquiry system is: DeputyRegistrarRFP@dps.state.oh.us. The questions will be answered and posted on the BMV Website by the end of the next business day (5:00 p.m.) after the question is received. The answers may be viewed by going to the following Uniform Resource Locator (URL) address on the BMV website: <http://bmv.ohio.gov/dr-rfp-email-inquiries.aspx>. This is the only authorized method for making inquiries regarding the deputy registrar proposal process. All answers to any questions and inquiries will be available to all proposers equally. Employees of the Department of Public Safety are not authorized or permitted to amend or modify this RFP nor to give any information about the RFP except at the Proposal Conference or over the RFP email inquiry system, and any attempt to do so is void.

Consideration of proposals. The Registrar and the Director reserve the right to reject any and all proposals and to seek new proposals if such procedure would, in their opinion, best serve the needs of the State of Ohio and its citizens. In addition to all factors mentioned in the RFP, the contract, the appendices, the questionnaires, the forms, the attachments, the definitions, the ORC, the OAC, the Deputy Registrar Manual, and any other directives prescribed by the Registrar, the Registrar and Director reserve the right to consider all relevant factors that impinge upon the best interests of the people and the State of Ohio.

Clarification of proposals. The Registrar and the Director, in their sole discretion, reserve the right to seek clarification of any proposal from any proposer. The Registrar and the Director may consider any information they receive in the clarification process for the purposes of making their final decision. The Registrar and the Director may extend an opportunity to cure scrivener's errors (minor clerical, typographical errors or the unintentional addition or omission of a word, phrase, or figure) depending on the context in which the error(s) or omission(s) occur.

1.15 SELECTION PROCESS (Cont'd.)

Disqualification. Any proposal which fails to meet the minimum requirements may be disqualified.

Any proposal(s) received after the proposal deadline will be disqualified and not considered for any license agency contract opportunities. This year's deadline is **Friday, February 5, 2016, 4:00 P.M., Eastern Standard Time**. Any proposal received even one minute late will not be considered.

Any proposal submitted to the BMV that does not contain the minimum requirements for evaluation may be disqualified and not considered for any available license agency contract opportunities.

Selection. The Registrar and Director will make a final selection in accordance with Rule 02(Q) [O.A.C. 4501:1-6-02(Q)]. After the Registrar and Director have made their determination to award a contract to the apparently successful proposer, written notification will be sent on the date indicated in the **RFP SCHEDULE**.

Beginning operations. The successful deputy registrar proposer will be expected to begin operations promptly on the beginning date of the contract as set forth in the **RFP SCHEDULE**.

Supplements and amendments to RFP. Notwithstanding any other provisions of this RFP, the Registrar, with the approval of the Director, may supplement or amend this RFP by issuing the supplement or amendment in writing.

1.16 SELECTION PROCESS FOR MINORITY SET-ASIDE LOCATIONS

The selection process for awarding minority set-aside contracts shall be the same as all other contracts except as follows:

- Any individual, nonprofit corporation, county auditor, or eligible clerk of court may submit a proposal for the set-aside location;
- The evaluators will evaluate and assign preliminary scores to all proposals;
- Proposers may file Written Responses and Comments addressing the preliminary scores;
- The Director and Registrar will perform a final review of the proposals. **They will first review all proposals submitted by individuals certified as owners of a minority business enterprise (MBE).** (See below for certification information);
- **If there are one or more qualified proposals from owners of certified MBEs, the Director and Registrar will award the contract to the MBE owner who submitted the best proposal** (as determined by the Director and Registrar);
- If the Director and Registrar determine that there are no qualified proposals submitted by any certified MBE owner, they will award the contract to the individual, nonprofit corporation, county auditor, or eligible clerk of court who submitted the best proposal without regard to any MBE certification.

1.16 SELECTION PROCESS FOR MINORITY SET-ASIDE LOCATIONS (Cont'd.)

In order to qualify as an owner of a minority business enterprise, a proposer must, in his or her own individual capacity, be certified, or become certified, by:

**The Ohio Department of Administrative Services (DAS)
Equal Opportunity Division (EOD)
4200 Surface Road
Columbus, Ohio 43228
Telephone: 614-466-8380**

You may apply for certification online at:

<http://das.ohio.gov/Divisions/EqualOpportunity/MBEEDGECertification.aspx>

Application for certification must be submitted to DAS/EOD by the deadline for submission of proposals (see RFP SCHEDULE). **The Registrar and the Director will rely on the DAS/EOD certification list to determine whether or not any proposer qualifies as the owner of an MBE.**

In order to **qualify for MBE owner certification**, the proposer must:

1. Be a **citizen** of the United States;
2. Be a **resident** of the State of Ohio;
3. Be a **member of an economically disadvantaged group**, including:
 - Blacks;
 - American Indians;
 - Hispanics;
 - Asians.
4. Be the **sole owner or significant owner of a business** operated as a proprietorship, partnership, corporation, or joint venture of any kind provided that at least fifty-one percent of the ownership and control is in the hands of members of economically disadvantaged groups;
5. Have **owned and operated the business for at least one year**.

1.16 SELECTION PROCESS FOR MINORITY SET-ASIDE LOCATIONS (Cont'd.)

Minority Business Enterprise (MBE) means an individual, partnership, corporation or joint venture of any kind that is owned and controlled by U. S. Citizens and residents of Ohio, who are and have held themselves out as members of the following socially and economically disadvantaged groups: Blacks, American Indians, Hispanics and Asians. To be eligible for MBE certification, the business must be a for-profit business entity. The company must have been in business at least one year prior to applying for certification as a minority business enterprise. The business must be at least fifty-one percent owned and controlled by one or more of the person(s) belonging to the above defined economically disadvantaged groups for one year prior to applying for certification. The person(s) claiming eligibility must possess requisite knowledge of the business and industry in which he/she is applying. The person(s) claiming eligibility must have day-to-day control over the business and must exercise final authority over all aspects of the daily operation of the business including, but not limited to operations, financial, business management, human resources and policy decisions. In addition to the requirements for MBE certification, any applicant desiring to bid on a contract awarded by any agency other than the Department of Administrative Services must meet any pre-qualification requirements of that agency.

If the Department of Administrative Services, Equal Opportunity Division determines that the applicant meets the criteria to be certified as a MBE, the applicant will be issued a certificate in recognition of its status. Status as a minority business enterprise is subject to the continuing compliance of the business with MBE rules and regulations, and to review, at any time, by the equal employment opportunity coordinator. The MBE certification will be granted for a period not to exceed two years. The applicant shall be required to revise the application and information provided to the equal employment opportunity coordinator bi-annually. Such revisions shall also contain a yearly financial statement, all pertinent financial records and other financial documents as requested. At the time of recertification, a recertification affidavit, along with the business federal tax return, shall be required. Recertification may include an on-site review at which time the MBE will be required to submit various statements including, but not limited to: capability/eligibility statements and financial statements to ensure continued program eligibility. Any change in the business structure of the enterprise, the ownership and control of the enterprise, or the type of business conducted by a certified minority business enterprise, shall require a reapplication for certification and a review by the equal employment opportunity coordinator. For more information about the MBE/EDGE Certification Unit, visit the Ohio Department of Administrative Services Equal Opportunity area on the website at: <http://das.ohio.gov/Divisions/EqualOpportunity.aspx>

1.17 TIMELINES AND DEADLINES

Timelines and deadlines will be in effect in accordance with the **RFP SCHEDULE**.

1.18 SUBMISSION REQUIREMENTS

As a convenience to the proposer, below is a list of items that need to be submitted along with your proposal. This list may not be all-inclusive.

1.18 SUBMISSION REQUIREMENTS (Cont'd.)

All proposal documents shall be submitted on standard bond, 8½ x 11-inch paper, printed on one side only, shall not be stapled or bound in any fashion, and shall not include any folders, covers, binders, or tabs. Only forms downloaded from the BMV Website or from BMV issued compact disks may be used.

Each proposer shall submit **one original set and one complete copy** of the following:

1. Form **3.0, Personal Checklist**. There are separate columns for individuals, nonprofit corporations, and county auditors or clerks of courts. Using the Checklist will assist you in submitting a complete proposal.
2. Form **3.1, Personal Questionnaire**. Individuals, county auditors, and clerks of court answer for themselves. Nonprofit corporations answer for the nonprofit corporation, not for individual members or employees.
3. Form **3.2, Business and Employment Experience**.
4. Form **3.3, Customer Service Experience**.
5. Form **3.4, Start-Up Cost Funds on Deposit**.
6. Form **3.5, Political Contributions Report**, (Need not be submitted by county auditors or clerks of court) Nonprofit corporations must submit two forms, one for the nonprofit corporation itself and one for its CEO.
7. Form **3.6, Personnel Policy Summary**.
8. **Comprehensive Written Personnel Policy** submitted on 8½ x 11-inch paper prepared by the proposer.
9. Form **3.7, Security Plan Summary**.
10. Form **3.8, Facility Maintenance Plan Summary**.
11. Form **3.9 Involved and Invested in Your Business**.
12. (A) For **individuals**:
 - i) **2016 personal credit report**.
 - ii) **2016 local law enforcement arrest and conviction report**.
 - iii) **2016 WebCheck receipt for BCI criminal background report**.
 - iv) **Pre-approval statement for \$25,000 bond from a reputable and verifiable bonding or insurance company**.
 - v) **Form 3.10(A), Affidavit of Individual**.

1.18 SUBMISSION REQUIREMENTS (Cont'd.)

(B) For county auditors or clerks of court:

- i) **2016 local law enforcement arrest and conviction report.**
- ii) **2016 WebCheck receipt for BCI criminal background report.**
- iii) **Copy of existing bond.**
- iv) **Form 3.10(B), Affidavit of County Auditor or Clerk of Courts.**

(C) For nonprofit corporations:

- i) **Articles of Incorporation.**
- ii) **2016 Certificate of Good Standing issued by the Ohio Secretary of State.**
- iii) **Pre-approval statement for \$25,000 bond from a reputable and verifiable bonding or insurance company.**
- iv) **Form 3.10(C), Affidavit of Nonprofit Corporation.**

Each proposer shall submit **one original set and one complete copy** of the following forms **FOR EVERY SITE PROPOSED**:

14. **Form 4.0, Operational Checklist.**
15. **Form 4.1, Appointment of Agency Managers.**
16. **Form 4.2, Experienced Employees Summary.**
17. **Form 4.3, Staffing and Personnel Costs Calculation.**
18. **Form 4.4, Start-Up Costs Calculation.**
19. **Form 4.5, Deputy Registrar Contract**, completely filled out, signed by the proposer and properly notarized. It is sufficient to submit only the two main contract pages. The terms and conditions pages need not be submitted with the RFP.

FOR EACH DEPUTY PROVIDED SITE PROPOSED, submit **one complete original and one complete set of copies** of the following forms which are issued as a separate package (**Do not submit these forms for any BMV Controlled Site**):

20. For **Deputy Provided Sites only**:

- A. **Form 5.0, Deputy Provided Site Checklist.**
- B. **Form 5.1, Site Questionnaire.**
- C. **Form 5.2, ADA Checklist.**
- D. **Form 5.3, Lease Option.**
- E. **Form 5.4, Proximity Attachment** (for "Proximity" sites only).
- F. **Site Plan.** Submit a complete Site Plan drawing on 8½ x 11-inch paper showing all dimensions of the building interior and all areas within the deputy registrar agency.

1.18 SUBMISSION REQUIREMENTS (Cont'd.)

- G. **Counter Plan.** Submit a complete Counter Plan drawing of all counters showing the complete dimensions of each (even if the counters are already in place).
- H. **Map with the proposed site clearly marked.** Use map provided in Agency Specifications or, if none, provide your own map.

It is important that all necessary documents be **RECEIVED** on time. We recommend that you use a package delivery service that will permit you to receive confirmation of your delivery. For best delivery, we suggest that you choose one of the following delivery methods:

If you choose to **MAIL** your documents through the U.S. Postal Service, use the following **MAILING ADDRESS [Your documents must be RECEIVED BY THE BMV BEFORE THE RFP DEADLINE. The date of the POSTMARK WILL NOT BE CONSIDERED]:**

**BMV SPECIAL OPERATIONS
OHIO BUREAU OF MOTOR VEHICLES
P.O. BOX 16520
COLUMBUS OH 43216-6520**

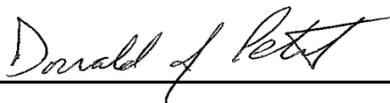
If you choose to **DELIVER** your documents, either personally or through a delivery service [Federal Express, United Parcel Service (UPS) or other delivery service], use the following delivery address: **[Your documents must be DELIVERED TO THE BMV BEFORE THE DEADLINE]:**

**BMV SPECIAL OPERATIONS
OHIO BUREAU OF MOTOR VEHICLES
1970 WEST BROAD STREET
COLUMBUS OH 43223-1101**

IMPORTANT: All hand delivered proposals and other supporting documents must be taken to the loading dock area of the Ohio Department of Public Safety building (see map and instructions on pages 4 and 5).

END OF REQUEST FOR PROPOSALS. Please see accompanying Appendices and Forms.

STATE OF OHIO
DEPARTMENT OF PUBLIC SAFETY
BUREAU OF MOTOR VEHICLES



DONALD J. PETIT
REGISTRAR

APPENDIX 2.1, ADDITIONAL REQUIREMENTS FOR DEPUTY PROVIDED SITES

Applicability. This Appendix 2.1 and the forms in Section Five (5) apply only to those sites where the successful proposer will provide the deputy registrar agency site. Proposers who are proposing for a BMV Controlled Site shall disregard Section 5.

Deputy Provided Sites. Except for locations designated by the Registrar as BMV Controlled Sites, the proposer shall be responsible for locating and providing, by lease or ownership, the facility at which the deputy registrar agency will be operated. The proposer shall include in the proposal a description of the proposed site, including the post office address. The post office address shall include the street address, any suite or room number, any floor number or numbers, the city, state, and zip code.

Site Must be Within Boundaries. The proposed site must be within the boundaries prescribed in the Agency Specifications. The proposer shall state in the Site Questionnaire, Form 5.1, within the corporate limits of what village or city the site is located, and if not in a city or village, in what township. The statement shall also include the county in which the site is located. The proposer shall indicate the site on the location map provided by the BMV with the separate Agency Specifications, or if none is provided, on a map provided by the proposer.

Lease Continuation Agreement. After the contract is awarded, the deputy registrar is encouraged to obtain a fully executed lease continuation agreement (LCA) signed by the deputy registrar, the property owner, and the Registrar. The purpose of the LCA is to give the BMV an opportunity to continue the operation of a deputy registrar agency at the same location in the unlikely event that the deputy registrar does not continue the operation of the agency through the entire term of the deputy registrar contract.

Compliance with the Americans with Disabilities Act (ADA). The ADA of 1990 prohibits discrimination and ensures equal opportunity for persons with disabilities in employment, state and local government services, public accommodations, commercial facilities, and transportation. In July 2010, the ADA regulations were revised. The revised final rules went into effect on March 15, 2011, and were published in the 2011 edition of the Code of Federal Regulations (CFR). To obtain specific information with regard to the ADA standards and requirements, please visit the following Websites: <http://www.ada.gov> and http://www.ada.gov/2010ADASTandards_index.htm.

The site must be in full compliance with the ADA as applicable. Upon receipt of a contract, each deputy registrar shall take all necessary actions to come into compliance with all applicable ADA requirements.

Parking Requirements. The site must provide adequate parking for the agency's customers and employees. The minimum parking spaces are set forth in the Agency Specifications. The proposer shall answer the questions in the site questionnaire regarding the number of parking spaces available, and whether the parking is shared with other businesses. The BMV prefers parking which is off-street (in a lot or garage) and free of charge. In addition, preference may be given to parking which is reserved exclusively for deputy registrar customers. There must be parking for persons with disabilities which meets all ADA parking requirements.

In evaluating the parking, the BMV will consider the distance of the ADA parking spaces and the other parking spaces from the closest public entrance of the proposed agency by the shortest route a person could safely walk or travel by wheelchair.

APPENDIX 2.1, ADDITIONAL REQUIREMENTS FOR DEPUTY PROVIDED SITES (Cont'd.)

Heating, Ventilation, and Air-Conditioning (HVAC). The proposer must make provisions for the site to have heating, ventilation, and air conditioning equipment sufficient to keep the temperature at or around 70 degrees Fahrenheit, and in no case during office hours under 65 degrees or over 75 degrees, except in cases of unavoidable emergency; and during non-office hours between 50 degrees and 100 degrees.

Security. The site must have provisions for the safety and security of the agency employees, customers, equipment, and inventory (a Security Plan Summary, Form 3.7, is required).

Facility Maintenance. The deputy registrar shall be responsible for facility maintenance, inside and outside of the premises throughout the term of the contract (a Facility Maintenance Plan Summary, Form 3.8, must be submitted as part of the proposal).

Floor Space Specifications. The BMV has established the following requirements for floor space (in square feet) for each Size Class of agency.

SIZE CLASS	Customer Area	Employee Service Area	Employee Private Area	Storage Area	Restroom Area	TOTAL AGENCY MINIMUM FLOOR SPACE (MANDATORY)
1	*	*	*	*	*	*
2	200	230	75	100	*	630
3	300	300	95	110	*	830
4	300	300	95	110	*	830
5	440	370	115	130	*	1,080
6	580	440	135	160	*	1,340
7	730	510	155	200	*	1,620
8	880	580	175	270	*	1,930

* There are no minimum size standards for Class 1 agencies. Restrooms are evaluated on adequacy only, not size.

"Customer Area" is the space designated for the public and defined as all of the area outside the counter and any area in which customers gather to await service and receive service.

"Employee Service Area" is the space designated for terminals, central processing unit (CPU), printers, camera, and vision screener. This space includes the counter itself and the operator and work areas behind the counter. It may include the daily usage storage area.

"Employee Private Area" is space designated for the completion of business-related work (for example, report preparation, clerical filing, typing, mailings, etc.) and for employee breaks and lunches.

APPENDIX 2.1, ADDITIONAL REQUIREMENTS FOR DEPUTY PROVIDED SITES (Cont'd.)

"Storage Area" is space designated for storage of records as well as chargeable and non-chargeable BMV items. It must be located separate from other areas and adequately secured to prevent loss or theft of stored items.

"Restroom Area" is the space designated as an adequate restroom facility. In accordance with the Americans with Disabilities Act (ADA), the BMV requires every deputy provided site to have at least one ADA accessible restroom facility available for use by employees of the license agency and customers, upon request. The deputy registrar proposer must also meet all Ohio Building Code requirements to the extent that they apply to the site.

Floor Space Allocation. The foregoing floor space specifications for individual areas (customer, employee service, employee private, storage, and restroom) are suggested as preferred allocations. A proposer may propose a configuration of these areas which differs from the suggested square footage, provided that there is specific and reasonable provision for each area. Generally, an area which is less than eighty percent (80%) of the suggested amount will not be evaluated favorably. Restroom areas will be evaluated on ADA compliance, adequacy, and cleanliness.

"Total Agency Minimum Floor Space (Mandatory)" means the total space to be used for the operation of the agency (including the customer, employee service, employee private, storage, and employee restroom areas and any other areas to be used) expressed in terms of square feet. This is a mandatory requirement. Any proposed facility which fails to meet the total floor space requirements may be disqualified from consideration. However, the Registrar, with the approval of the Director, may waive this mandatory requirement if there is good cause to do so.

Existing Agency Sites. Existing agency sites which are again proposed for a new contract will be re-measured and reevaluated using standards and methods adopted for use in this current competitive award process. Therefore, no deputy registrar or proposer may rely on past measurements, past evaluations, or past waivers, if any, of the agency floor space requirements. An agency which has been permitted to operate in the past may not be approved for a new contract if the agency does not meet all current requirements.

Counter Specifications. Specifications for the counter for each deputy registrar agency are set forth in Section 2.1, on the following pages. A proposer must choose arrangement A or B and comply precisely with all specifications. Incumbent deputy registrars whose counters met previous specifications are not required to meet the new specifications if their existing counters accommodate or will be modified to accommodate the installation of any new equipment. All other proposers must meet the published counter specifications within this RFP document.

Lease Option or Deed. The proposal shall contain a Lease Option on Form 5.3, exercisable if the proposer receives a deputy registrar contract, for the entire period of the contract. If the proposer is the owner of the real estate premises, the proposer shall provide a copy of the deed showing ownership together with a written statement that it is available for the operation of a deputy registrar agency. The terms of the lease option are mandatory and shall not be modified by the proposer or property owner.

APPENDIX 2.1, ADDITIONAL REQUIREMENTS FOR DEPUTY PROVIDED SITES (Cont'd.)

Freestanding Agency. The entrance for the site shall have direct access to the deputy registrar area; patrons shall not be required to enter or pass through any other business to reach the deputy registrar premises. A deputy registrar agency must normally be a separate store with its own entrance. It should have its own walls and be locked to outsiders when closed. It may not normally share space in another business. The Registrar, with the approval of the Director, may waive this requirement for a particular site or location. If the agency is part of a one-stop shopping arrangement, there may be some shared space and a common entrance with the driver license examination station or a clerk of courts title office.

General Requirements. The proposed site shall provide parking for persons with disabilities; accessibility for persons with disabilities; adequate air conditioning, heating, ventilation, and lighting; adequate customer area; adequate employee service area; adequate employee private area (for office and breaks); adequate storage area; and adequate restroom facilities as appropriate. The site shall be well marked with adequate signs to allow potential patrons to conveniently locate the agency.

Equipment and Premises Costs. The BMV will pay directly for the computer phone line installation. The successful proposer must pay the cost of standard telephone lines, the electrical line installation, and all other costs of remodeling. The BMV will move BMV equipment, but the successful proposer will need to have personnel available to move license plates and other inventory to any new site.

Note: As stated above, the site criteria contained in Appendix 2.1 and the forms in Section 5 apply only to sites where the successful proposer will supply the site. Forms 5.0 through 5.4 need not be submitted by any proposer for any BMV Controlled Site. However, all proposers are required to submit Forms 3.0 through 3.11, Forms 4.0 through 4.5, the contract, and all other necessary forms and documents.

APPENDIX 2.1, ADDITIONAL REQUIREMENTS FOR DEPUTY PROVIDED SITES (Cont'd.)

Counter Specifications

Current deputy registrars who propose to continue to operate at their present license agency location are not required to make any modifications to their existing counters, provided that the existing counters meet all previous counter requirements and also satisfy current operational needs as determined by BMV Field Services staff. **Important note:** The following counter specifications include some changes from the previous counter specifications. A current deputy registrar should accurately answer each question regarding whether the existing counters meet the new specifications. However, a current deputy registrar will not lose any points for failure to meet the new specifications if the counters are in compliance with previous specifications and satisfy current operational needs.

Proposers who are not currently deputy registrars must agree to provide counters which meet all of the following specifications, unless they have a lease option from the landlord and a written agreement from the current deputy registrar to take over an existing agency, including the counters, if awarded a contract.

All proposers who are not current deputy registrars and do not have both a lease option from the landlord and a written agreement from the current deputy registrar must choose one of the following two arrangements and must comply with all other counter specifications.

A. Operator Sit-down

The top of the equipment support counter shall be no less than 28" and no more than 34" from the floor.

The top of the customer service counter shall be no less than 46" and no more than 48" from the floor.

B. Operator Stand-up

The top of the equipment support counter shall be no less than 37" and no more than 39" from the floor.

The top of the customer service counter shall be no less than 46" and no more than 48" from the floor.

APPENDIX 2.1, ADDITIONAL REQUIREMENTS FOR DEPUTY PROVIDED SITES (Cont'd.)

All counters must meet the following specifications:

1. Each deputy registrar agency must have a counter that is accessible to individuals with disabilities. This counter section must be a minimum of 36" wide, 28" to 34" high and 30" to 36" deep, and have a kneehole opening of at least 27" high (30" preferred height), 30" wide and 19" deep to provide sufficient knee clearance for people in wheelchairs. At least one terminal service area shall be readily accessible for use by individuals with disabilities. In addition, vision screening must be provided to individuals with disabilities and individuals of short stature. The terminal service area and the vision screening area for individuals with disabilities shall be conveniently located at the same or adjacent locations.
2. Counters must also provide space for the vision screener and driver's license camera and supporting equipment. Both must be set at a reasonable height. The vision screener will require a space at least 18" wide and must be on or adjacent to the accessible counter.
3. The length of the equipment support counter must be at least 60" long for each terminal. The depth of the entire counter must be a minimum of 24" and maximum of 36". Each 60" section must be able to support at least 100 lbs. of equipment.
4. Terminals and keyboard equipment must sit on the equipment support counter. The driver's license workstation hardware shall be placed into an area that is located under the work counter area where the digital driver license camera is to be installed. The printers required for driver license and identification card issuance may sit on the digitized driver license counter if adequate space is available or placed on printer stand(s) that meet the requirements to accommodate the Datacard SP75 Plus Card Printers.
5. In those cases where the counter will also act as a printer stand, an additional space of at least 30" per printer is required. Additional counter space and/or stands may be required to support other BMV-provided printers, scanners, electronic signature pads, and other peripheral devices. Accommodations will need to be made for accessibility and the protection of digital signature pads that are installed at each workstation.
6. Each 60" counter section must have a 3" diameter port cut out at the back of the counter work area to allow cable installation through the counter to the equipment. In addition, ports of the same dimensions must be cut out on any counter supports to allow passage of these cables. Brackets may be installed under counters to support cabling.
7. All computer workstation hardware can be powered from a source of 120 volts AC, through a 20-amp circuit breaker. This circuit is a very common type of power found in stores, offices, and homes. The receptacle required is a standard three-prong outlet. Three wires are required: a 120V source, a neutral and separate ground. The same receptacle requirements apply to the peripherals (i.e. display terminals, printers, and scanners). A four-outlet box is required at each station, mounted under the counter about halfway up. All wiring must meet Ohio and/or local building code requirements.

APPENDIX 2.1, ADDITIONAL REQUIREMENTS FOR DEPUTY PROVIDED SITES (Cont'd.)

8. Multiple duplex receptacles can be attached to a single breaker for terminals and printers as long as the maximum current for the entire circuit does not exceed 15 amps. The power source should be free of other types of equipment such as air conditioners, copiers, electric typewriters, coffeepots, or motors. Power receptacles should be provided within 8 ft. of the thin client, thick client and /or personal computer (PC), and 4 ft. of each peripheral device. Grounding for the workstation hardware and all peripherals should be tied to a common point. If the quality of the power source is suspect, an uninterruptible power supply (UPS) should be seriously considered.
9. Positioning of the workstation hardware should be in an area of minimum traffic. The workstation thin client, thick client and/or PC shall be placed at a minimum of 3" off the floor. Cables for the terminals and printers should be positioned in a manner that prevents service people or other individuals from stepping on them. Any cable that is run in a walkway, or conceivably could be stepped on must be protected by an appropriate cable cover or raceway. If the thin client, thick client and/or PC is to be installed in a cavity or well, sufficient space should be allowed for adequate ventilation, 18" on all sides. The system should not be installed near sources of heat or sunlight.

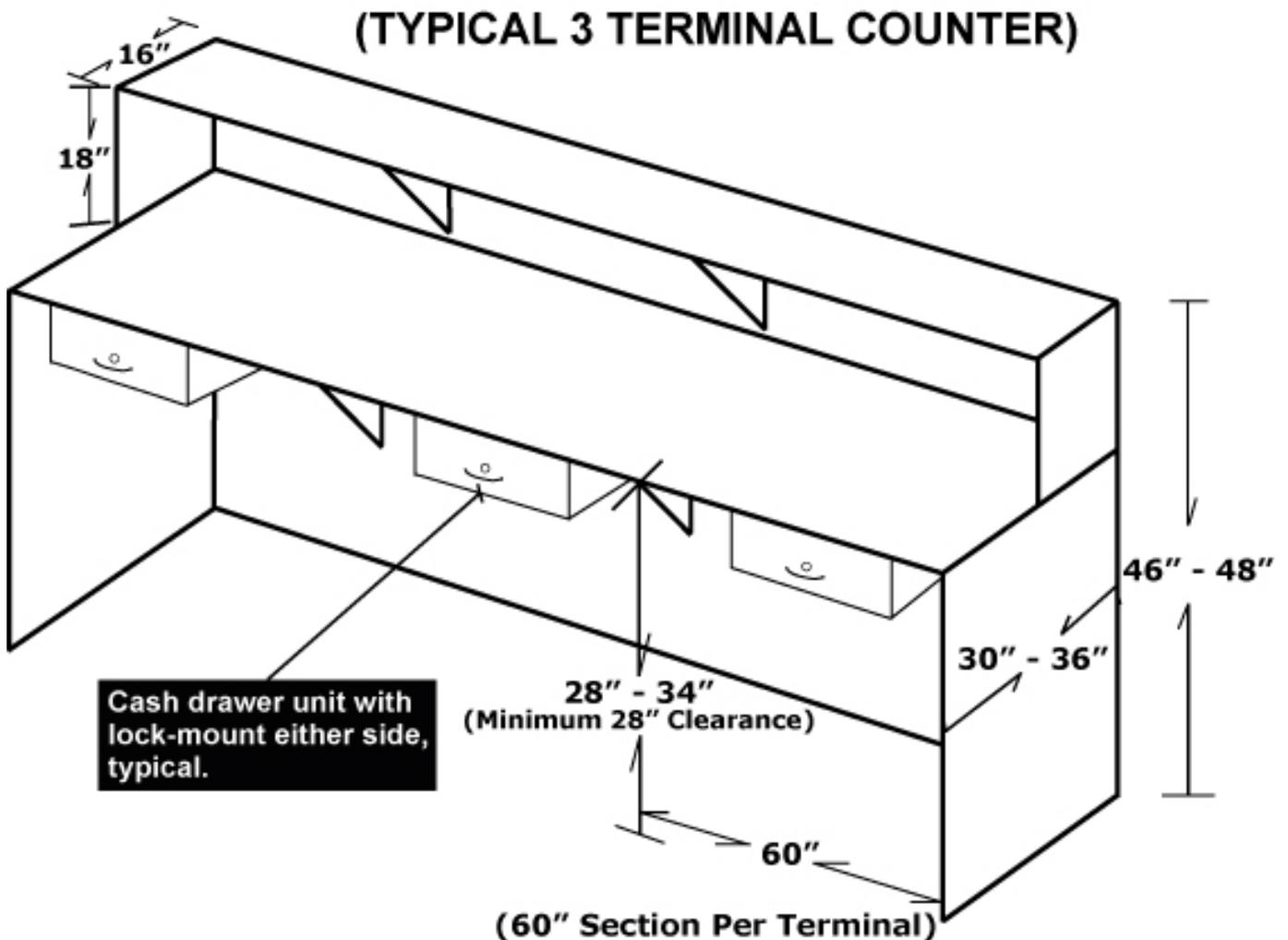
Note: If the existing counters of an incumbent deputy require modification, the proposal should indicate a plan to meet the specifications. Any necessary alterations must be done after the contract award is announced and before the new contract begins.

A. Operator Sit-down

The top surface of the equipment support counter shall be a maximum height of 34" from the floor.

The top of the customer service counter must be a minimum height of 46" and a maximum of 48" from the floor.

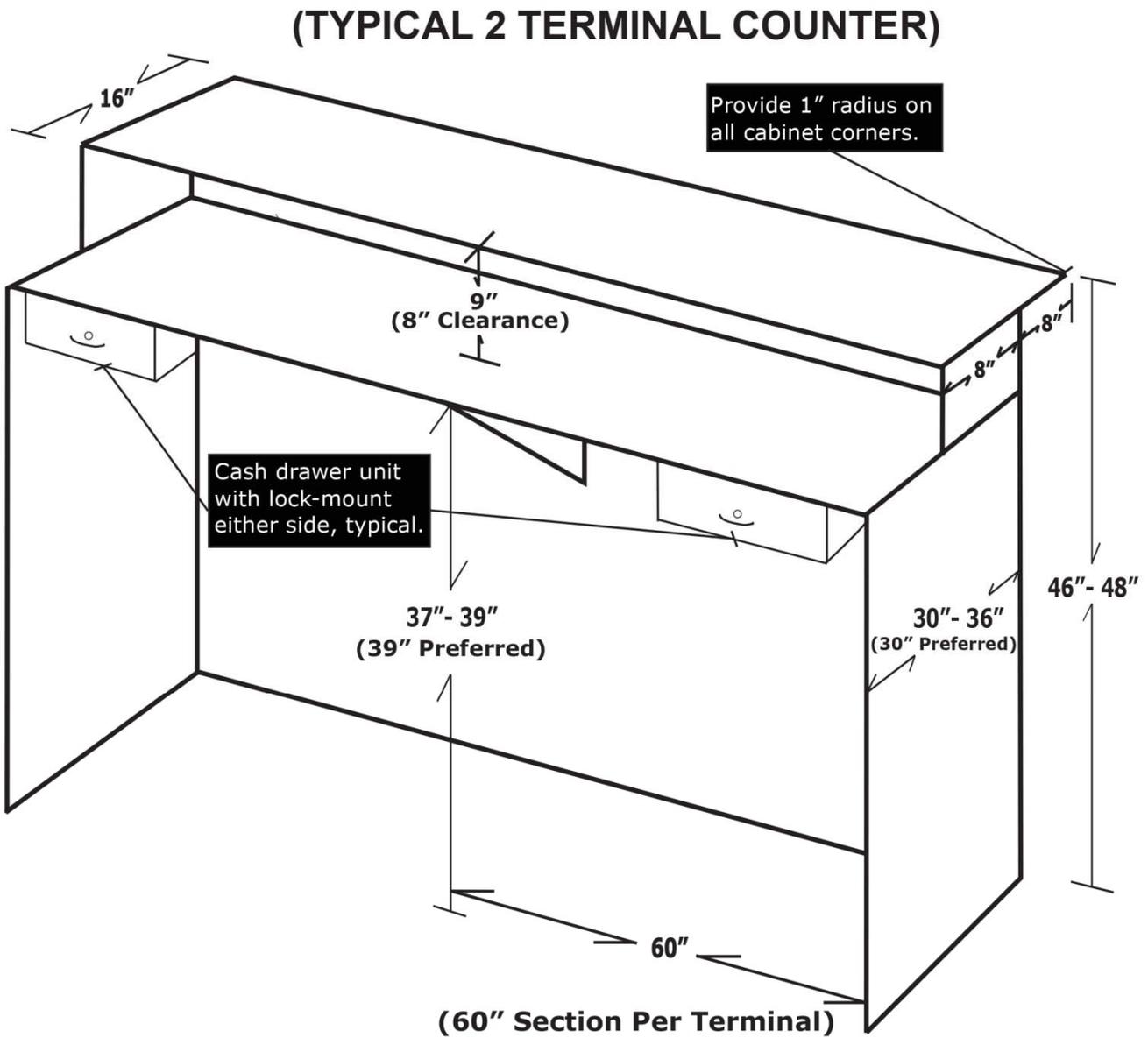
Note: It is recommended that a minimum 28" clearance be provided below the counter to the floor to accommodate a standard two-drawer file or casework that can be located to the right or left-hand side of the workstation to accommodate right and left-handed users.



B. Operator Stand-up

The equipment support counter must be a minimum height of 37" and a maximum height of 39" from the floor.

The customer service counter must be a minimum height of 46" and a maximum of 48" from the floor.

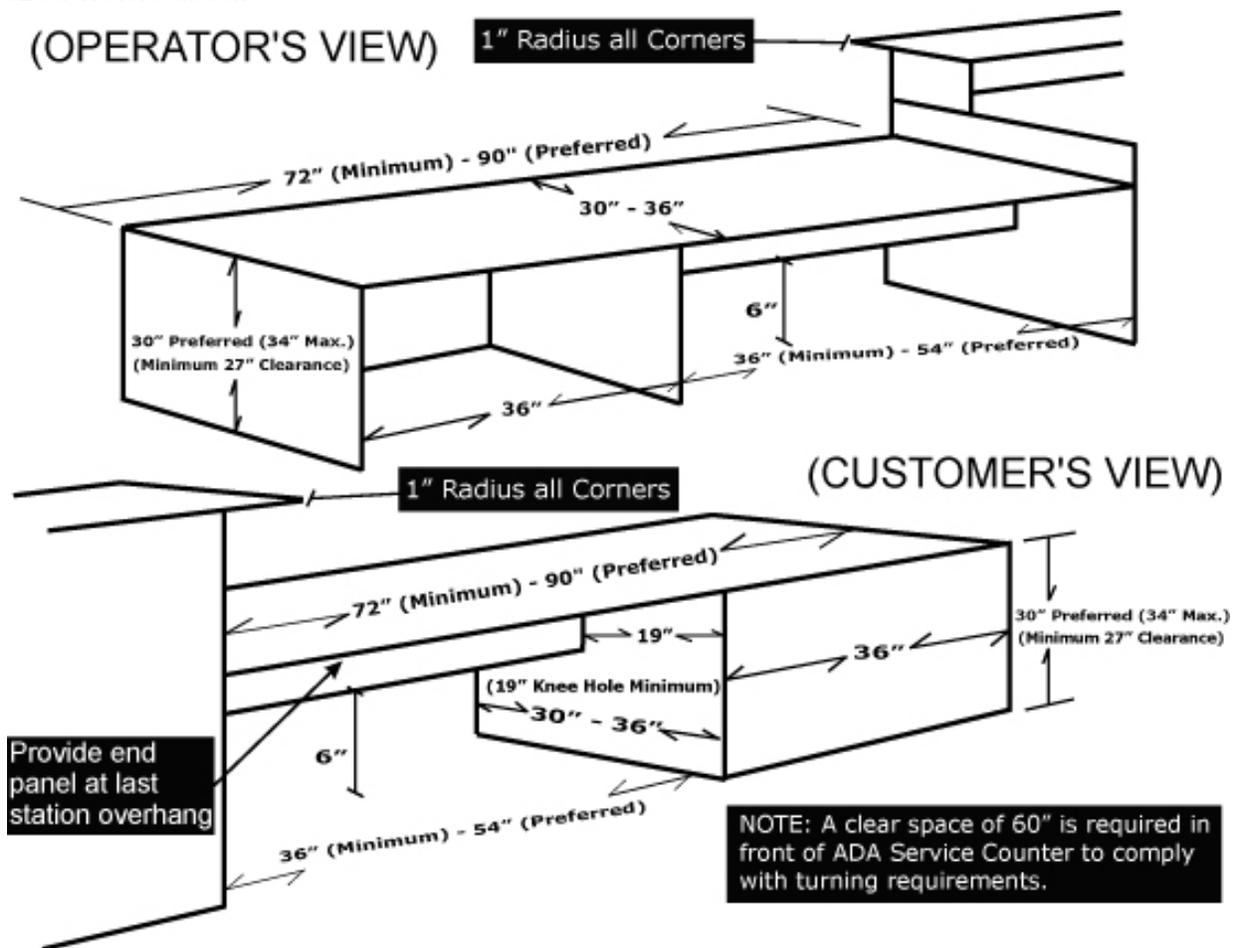


Disability Accessible Counter Requirements and Digitized Workstation Counter Recommendations

The drawing below illustrates a counter, which accommodates individuals with disabilities and also serves as the digitized driver license and identification card workstation. It must be a minimum of 72" wide (90" width preferred), 30" high (34" maximum height), and 30" to 36" deep. If the vision screener is located on this counter, this counter's width must be 90" to accommodate the 18" space requirement for the vision screener.

The counter used to provide service to individuals with disabilities must have a kneehole opening with at least 27" minimum clearance height, 30" width, and 19" depth. At least one terminal service area shall be readily accessible for use by individuals with disabilities. In addition, vision screening must be provided to individuals with disabilities and individuals of short stature. The terminal service area and the vision screening area for individuals with disabilities shall be conveniently located at the same or adjacent locations.

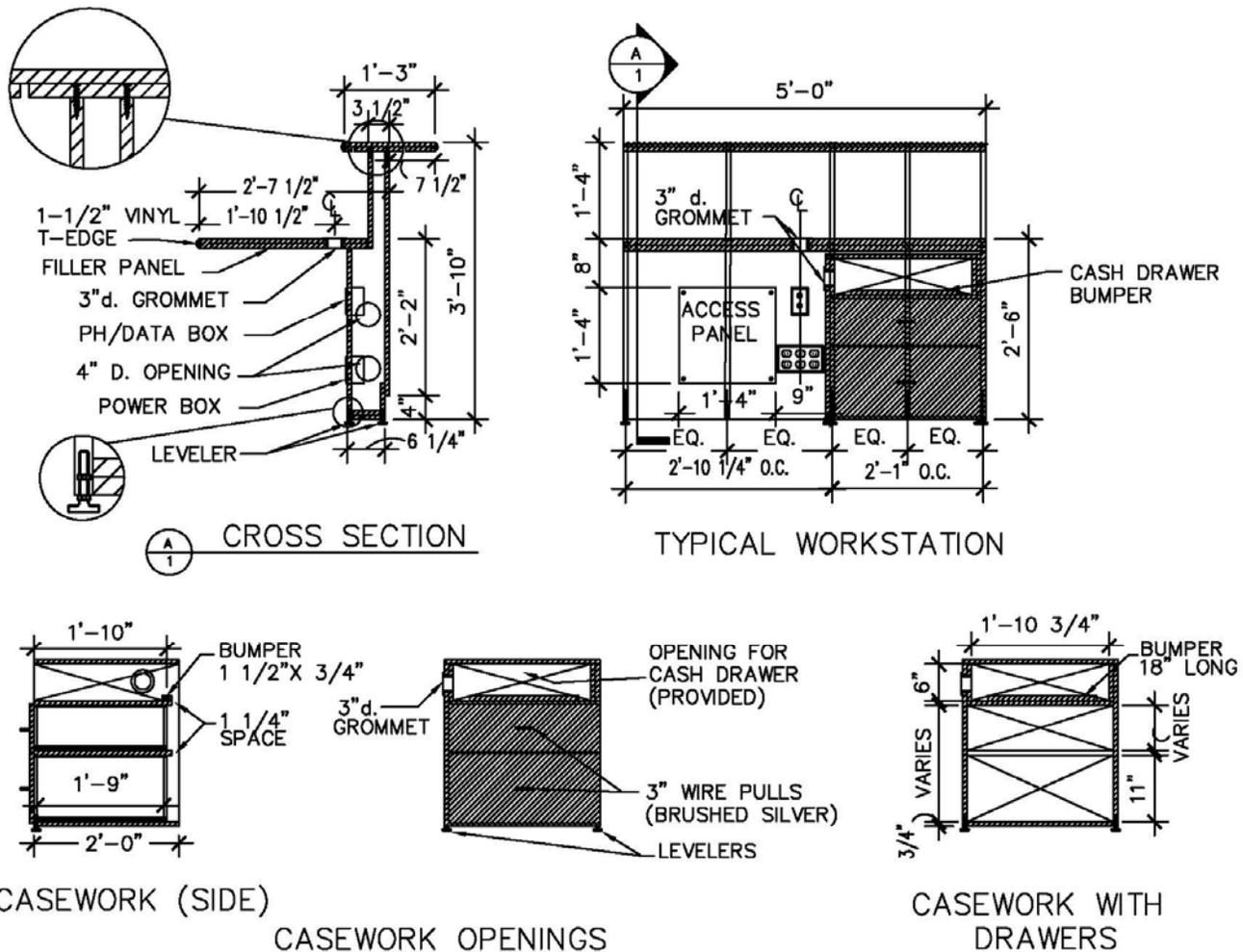
The workstation counter used to issue driver licenses and identification cards will accommodate the digitized computer equipment. The thin client, thick client and/or PC may be placed into a compartment that is installed under this counter and must be located within proximity to where digital camera mount is installed. The digitized driver license and identification card printers may sit on the digitized workstation counter or on printer stand(s) located within proximity to the digitized workstation.



Supplemental Counter Plans

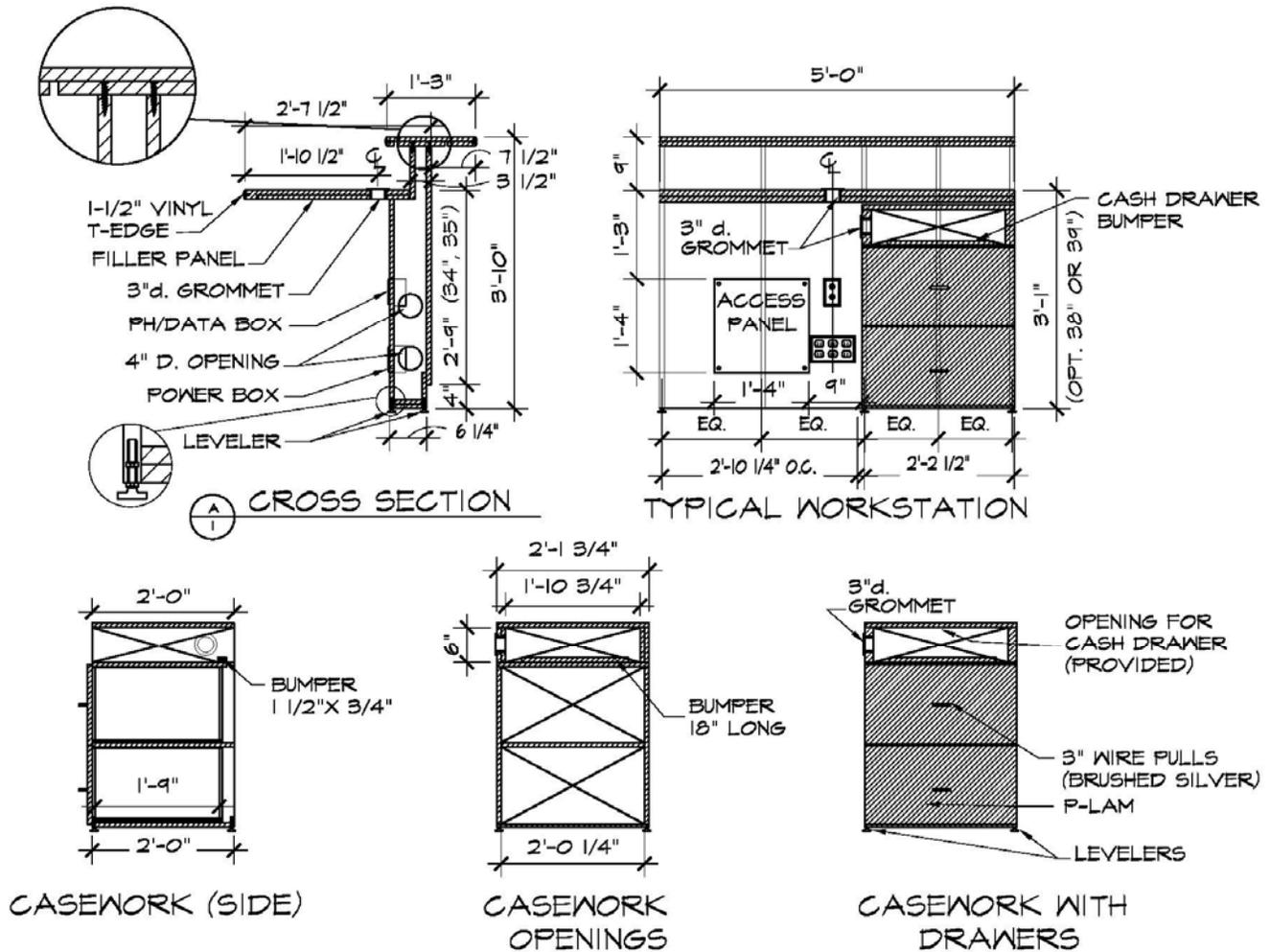
The following counter plans are used by the DPS Facilities Section and include the general specification requirements that are supplied to contractors for building counters at BMV Controlled license agency sites. These specifications include Operator Sit-Down Counter, Operator Stand-Up Counter, Disability Accessible Counter, Rear Counter, Counter Supports Information and General Notes. Additionally, these counter plans are included only as a suggested alternative and are supplemental to the required counter specifications contained on pages 1-10 of Appendix 2.1.

Operator Sit-Down Counter – DPS Facilities Specifications



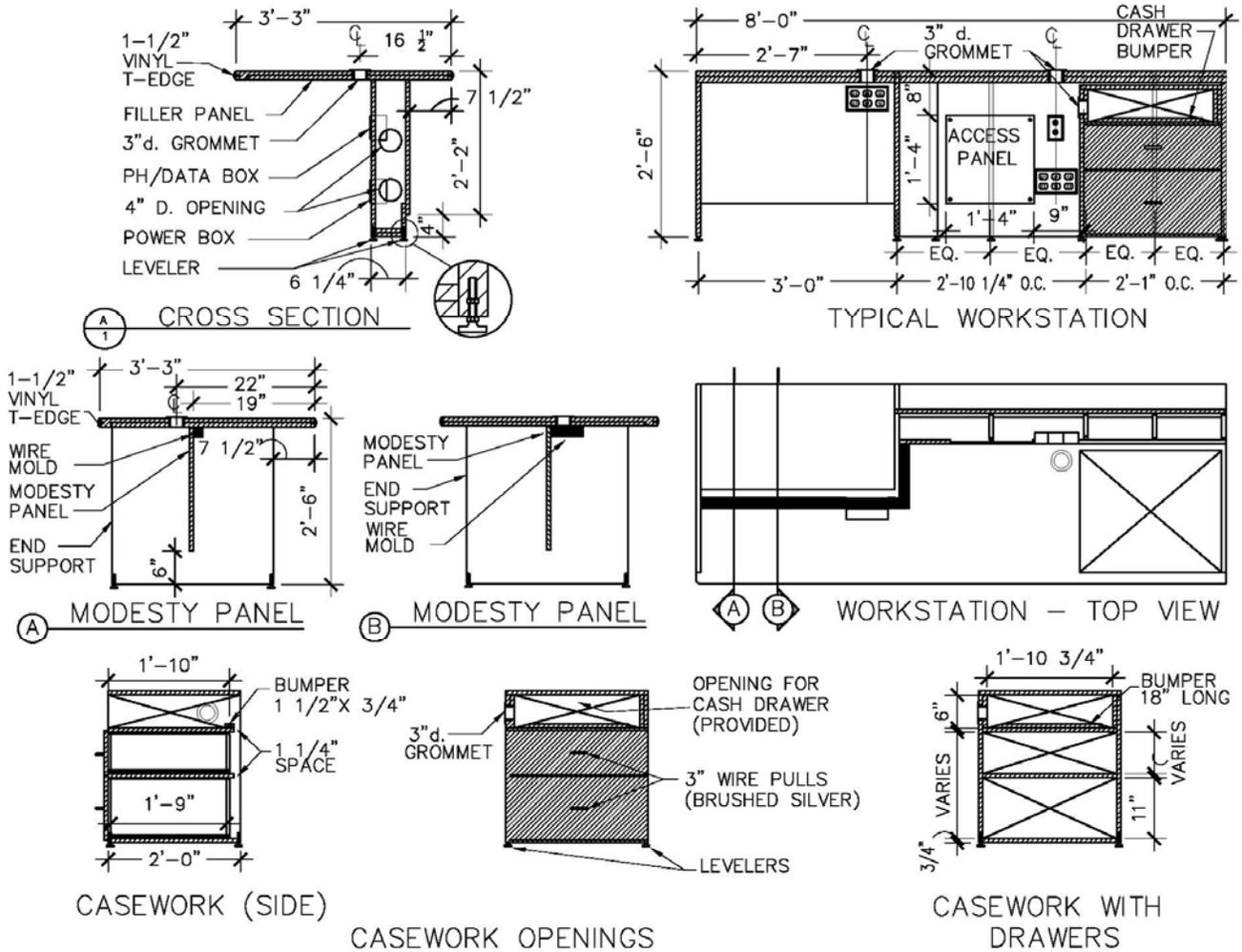
Supplemental Counter Plans (Continued)

Operator Stand-Up Counter – DPS Facilities Specifications



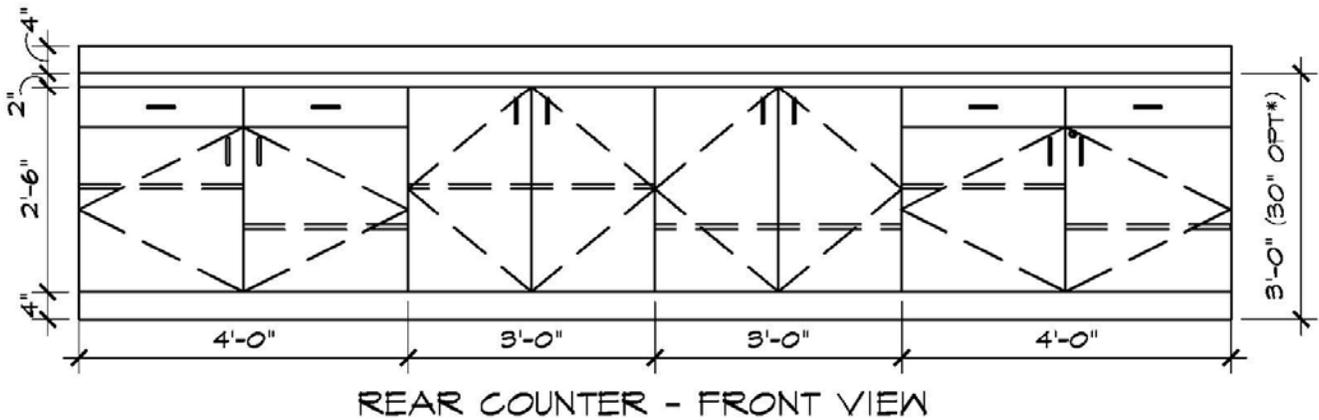
Supplemental Counter Plans (Continued)

Disability Accessible Counter – DPS Facilities Specifications

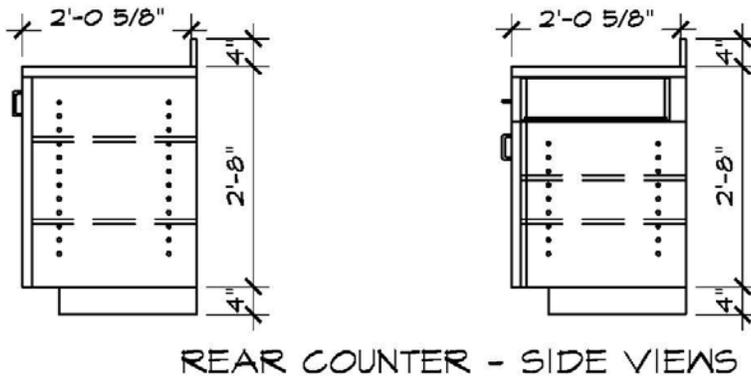


Supplemental Counter Plans (Continued)

Rear Counter – DPS Facilities Specifications



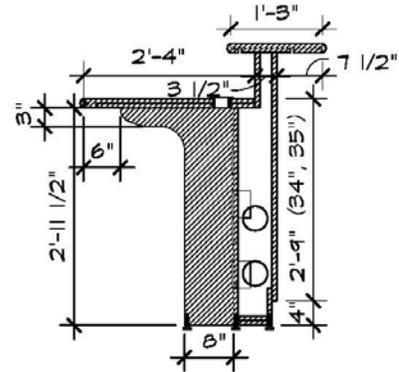
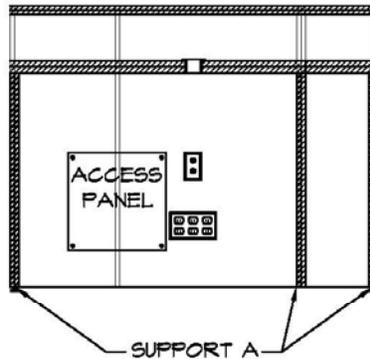
* TYPICAL COUNTER HEIGHT AND CABINET CONFIGURATION SHOWN
ACTUAL CONFIGURATION TO BE DETERMINED BY USER



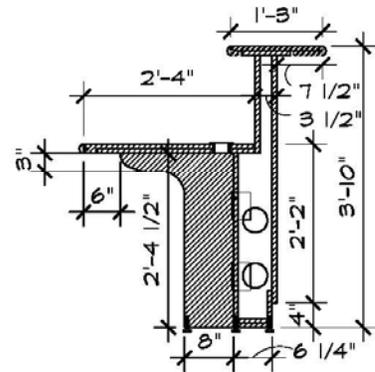
Supplemental Counter Plans (Continued)

Counter Supports Information and General Notes

- GENERAL NOTES:**
1. ALL DIMENSIONS TO BE FIELD VERIFIED.
 2. PROVIDE SHOP DRAWINGS ON ALL CASEWORK FOR APPROVAL BY OWNER BEFORE FABRICATION.
 3. ALL CABINETS AND TOPS TO BE CONSTRUCTED TO MEET AIA "CUSTOM" STANDARDS, EXCEPT WHERE MORE STRINGENT THAN INDICATED.
 4. ALL EXPOSED SURFACES SHALL BE LAMINATED EXCEPT WHERE OTHERWISE NOTED.
 5. PLASTIC LAMINATE TO BE DETERMINED
 6. COUNTERTOPS: ALL TOPS TO BE CONSTRUCTED FROM 3/4" INDUSTRIAL GRADE 45# DENSITY PARTICLE BOARD W/ BACKER SHEET. (1 1/8" FINISH DIMENSION)
 7. RADIUS (1" RAD.) ALL EXPOSED CORNERS
 8. PROVIDE PLASTIC T-MOLD ON ALL COUNTER EDGES.
 9. FILE DRAWERS: ACCURIDE FULL EXTENSION SLIDES.
 10. WIRE FULLS: "HAFELE" # 11639.446 3 1/2" BRUSHED ALUM. FINISH.
 11. LEG LEVELERS: "CAMAR" MODEL #450-10-P2.
 12. GROMMETS: "DOUG MOCKETT SERIES" WHERE APPLICABLE.
 13. CONTRACTOR TO LEVEL ALL COUNTER UNITS UPON INSTALLATION.
 14. UPON INSTALLATION, ALL CASE WORK MUST BE CLEANED WITH A PRODUCT (SUCH AS MINERAL SPIRITS) TO REMOVE ALL RESIDUE AND LEAVE A CLEAN APPEARANCE.



SUPPORT A
(FOR USE WITHIN A WORKSTATION STAND-UP HEIGHT)



SUPPORT B
(FOR USE WITHIN A WORKSTATION OF SEATED HEIGHT)

APPENDIX 2.2, OHIO ADMINISTRATIVE CODE – RULES

Ohio Administrative Code Rules – Chapter 4501:1-6 Registrars and Deputy Registrars

Source: [LAWriter® Ohio Laws and Rules](http://codes.ohio.gov)
(<http://codes.ohio.gov>)

[Chapter 4501:1-6 Registrars and Deputy Registrars](http://codes.ohio.gov/oac/4501:1-6-01) (<http://codes.ohio.gov/oac/4501:1-6-01>)

[4501:1-6-01 Terms and provisions governing contracts between the registrar and deputy registrars.](http://codes.ohio.gov/oac/4501:1-6-01)
(<http://codes.ohio.gov/oac/4501:1-6-01>)

[4501:1-6-02 Selection and appointment of deputy registrars.](http://codes.ohio.gov/oac/4501:1-6-02) (<http://codes.ohio.gov/oac/4501:1-6-02>)

[4501:1-6-03 Designation of locations and sites of deputy registrar offices.](http://codes.ohio.gov/oac/4501:1-6-03)
(<http://codes.ohio.gov/oac/4501:1-6-03>)

[4501:1-6-04 Limited authority deputy registrars.](http://codes.ohio.gov/oac/4501:1-6-04) (<http://codes.ohio.gov/oac/4501:1-6-04>)

[4501:1-6-05 Deputy registrar authority to collect reinstatement fees.](http://codes.ohio.gov/oac/4501:1-6-05) (<http://codes.ohio.gov/oac/4501:1-6-05>)

APPENDIX 2.3, OHIO REVISED CODE – SELECTED LAWS

Ohio Revised Code – Selected Laws

Source: [LAWriter® Ohio Laws and Rules](http://codes.ohio.gov)
(<http://codes.ohio.gov>)

[1702.01 Nonprofit corporation law definitions.](http://codes.ohio.gov/orc/1702.01) (<http://codes.ohio.gov/orc/1702.01>)

[4501.02 Bureau of motor vehicles - division of emergency medical services.](http://codes.ohio.gov/orc/4501.02+)
(<http://codes.ohio.gov/orc/4501.02+>)

[4501.021 Management of bureau records.](http://codes.ohio.gov/orc/4501.021) (<http://codes.ohio.gov/orc/4501.021>)

[4501.023 Registrar and deputy registrars - voter registration duties.](http://codes.ohio.gov/orc/4501.023) (<http://codes.ohio.gov/orc/4501.023>)

[4501.27 Confidentiality.](http://codes.ohio.gov/orc/4501.27) (<http://codes.ohio.gov/orc/4501.27>)

[4503.03 Deputy registrars.](http://codes.ohio.gov/orc/4503.03) (<http://codes.ohio.gov/orc/4503.03>)

[4503.031 Office space for carrying out deputy registrars' duties.](http://codes.ohio.gov/orc/4503.031) (<http://codes.ohio.gov/orc/4503.031>)

[4503.032 Political contributions.](http://codes.ohio.gov/orc/4503.032) (<http://codes.ohio.gov/orc/4503.032>)

[4503.033 Deputy registrar to file annual statement - contents of statement.](http://codes.ohio.gov/orc/4503.033)
(<http://codes.ohio.gov/orc/4503.033>)

[4503.036 Limited authority deputy registrars.](http://codes.ohio.gov/orc/4503.036) (<http://codes.ohio.gov/orc/4503.036>)

[4503.037 Allocation of motor vehicle-related duties between county auditor and clerk of court of common pleas.](http://codes.ohio.gov/orc/4503.037) (<http://codes.ohio.gov/orc/4503.037>)

[4503.10 Application for registration or renewal - transmission of fees - inspection certificates.](http://codes.ohio.gov/orc/4503.10)
(<http://codes.ohio.gov/orc/4503.10>)

[4507.01 \[Effective Until 1/1/2017\] Driver's license law definitions - authority of registrar - deputy registrars.](http://codes.ohio.gov/orc/4507.01v1) (<http://codes.ohio.gov/orc/4507.01v1>)

[4507.01 \[Effective 1/1/2017\] Driver's license law definitions - authority of registrar - deputy registrars.](http://codes.ohio.gov/orc/4507.01v2)
(<http://codes.ohio.gov/orc/4507.01v2>)

[4507.06 \[Effective Until 1/1/2017\] Form and content of application for license - registration of electors.](http://codes.ohio.gov/orc/4507.06v1)
(<http://codes.ohio.gov/orc/4507.06v1>)

[4507.06 \[Effective 1/1/2017\] Form and content of application for license - registration of electors.](http://codes.ohio.gov/orc/4507.06v2)
(<http://codes.ohio.gov/orc/4507.06v2>)

[4507.1612 Reinstatement fee before restoration of license.](http://codes.ohio.gov/orc/4507.1612) (<http://codes.ohio.gov/orc/4507.1612>)

[4507.45 Reinstatement fee.](http://codes.ohio.gov/orc/4507.45) (<http://codes.ohio.gov/orc/4507.45>)

APPENDIX 2.4
AGENCY SPECIFICATIONS

LOCATION COUNTY — **Allen**
LOCATION NAME — **Lima**
LOCATION NUMBER — **02-A**

THIS LOCATION:

1. X Is **not set-aside** for proposals by minority individuals only. All eligible individuals, county auditors, and nonprofit corporations may apply.
 Is set-aside for proposals by minority individuals only. See RFP section 1.16, page 1-24.
2. Will have a **contract term** beginning on **June 26, 2016**, and ending on **June 26, 2021**.
3. Will require **bond coverage** in the amount of **\$25,000.00**.
4. Is designated, and must meet all requirements of, **a Class 7 Agency**.

Annual Transactions	Agency Class Size	Computer Terminals	Recommended Weekly Staff Hrs.	Minimum Parking Spaces	Minimum Sq. Ft.
0-20,000	1	1-2	102	7	—
20,001-35,000	2	1-2	102	7	630
35,001-40,000	3	2-3	107	14	830
40,001-45,000	3	2-3	121	14	830
45,001-50,000	3	2-3	134	14	830
50,001-55,000	4	2-3	147	14	830
55,001-60,000	4	2-3	161	14	830
60,001-65,000	5	3-4	174	21	1,080
65,001-70,000	5	3-4	188	21	1,080
70,001-75,000	5	3-4	201	21	1,080
75,001-80,000	6	4-5	214	28	1,340
80,001-85,000	6	4-5	228	28	1,340
85,001-90,000	6	4-5	241	28	1,340
90,001-95,000	7	5-6	255	35	1,620
95,001-100,000	7	5-6	268	35	1,620
100,001-105,000	7	5-6	281	35	1,620
105,001-110,000	7	5-6	295	35	1,620
110,001-115,000	7	5-6	308	35	1,620
115,001-120,000	7	5-6	322	35	1,620
120,001-125,000	8	6-7	335	42	1,930
125,001-130,000	8	6-7	348	42	1,930
130,001-135,000	8	6-7	362	42	1,930
135,001-140,000	8	6-7	375	42	1,930
140,001-145,000	8	6-7	389	42	1,930
145,001-150,000	8	6-7	402	42	1,930
150,001-155,000	8	6-7	415	42	1,930
155,001-160,000	8	6-7	428	42	1,930
160,001-175,000	8	6-7	441	42	1,930
175,001-190,000	8	6-7	454	42	1,930

5. Is estimated to have generated the following business over the previous twelve months:

TRANSACTION	SALES ESTIMATE	FEEs	PROJECTED REVENUE
Vehicle Registrations	63,364	@ \$ 3.50 =	\$222,277.50
Driver Licenses/ID Cards	23,647	@ \$ 3.50 =	\$82,593.00
Out-of-State Inspections	1,285	@ \$ 3.50 =	\$4,497.50
Reinstatement Fees	3,695	@ \$ 8.00 =	\$29,560.00
Salvage Inspections	365	@ \$ 3.50 =	\$1,277.50
Motor Coach Inspections	13	@ \$ 3.50 =	\$45.50
Abstracts	383	@ \$ 3.50 =	\$1,340.50
CDL Test Receipts	39	@ \$ 3.50 =	\$136.50
CDL Medical Certifications	495	@ \$ 3.50 =	\$1,690.50
TOTAL TRANSACTIONS*	93,286		
Laminations	23,379	@ \$ 1.50 =	\$35,068.50
Vision Screenings	9,591	@ \$ 0.90 =	\$8,631.90
Vehicle Registration Late Fees	1,880	@ \$ 0.50 =	\$940.00
TOTAL PROJECTED ANNUAL REVENUE			\$388,058.90

* Use the “TOTAL TRANSACTIONS” estimates for calculating the agency class size, number of computer terminals, minimum weekly staff hours, minimum parking spaces, and minimum square footage requirement.

Disclaimers: All data listed in this section are estimates based on evaluations of transactions over a recent twelve-month period and may not accurately reflect actual future transactions. All figures may be subject to fluctuation or changes. The number of transactions in each category may vary for many reasons. The number of deputy registrar agencies may increase or decrease. Other competitive factors may affect the number of transactions. Finally, the fees may be affected by changes to the applicable laws.

Therefore, the Registrar makes no representations nor guarantees regarding the accuracy of the estimates, the actual number of transactions which may be expected to occur under the proposed contract, nor the listed fees.

- 6. Is designated **BMV CONTROLLED SITE**, see BMV Controlled Site Form, included.
 - Is designated **DEPUTY PROVIDED SITE, PROXIMITY**, proposers must submit Form 5.4, Proximity Attachment. See DEPUTY PROVIDED SITE ATTACHMENT, included.
 - Is designated **DEPUTY PROVIDED SITE, WITHOUT ANY ONE-STOP SHOPPING CONSIDERATIONS**, proposer should not submit Form 5.4 and should NOT attempt to make any arrangements in conjunction with a driver license examination station or clerk of courts title office. See DEPUTY PROVIDED SITE ATTACHMENT, included.
7. **GEOGRAPHIC AREA.** The deputy registrar site shall be located within the State of Ohio, County of **Allen** and at **419 North Elizabeth Street, Suite B**.

APPENDIX 2.5

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APPENDIX 2.6

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS

1. **GENDER.** It is understood by the parties that the deputy registrar may be referred to herein as "he," "she," or "it," or variations thereof, and that those references shall be construed as referring to the person appointed as a deputy registrar herein, whether that person be a natural person of the male gender or the female gender, or a nonprofit corporation.
2. **COMPLIANCE WITH LAWS.** The parties acknowledge and agree that the position of deputy registrar is created by statute and the powers, authority, duties, and limitations set forth in the Ohio Revised Code (ORC) and the Ohio Administrative Code (OAC) are controlling. The deputy registrar agrees to comply with all applicable federal, state, and local laws in the conduct of the deputy registrar agency. The Bureau of Motor Vehicles (BMV) intends to monitor, in particular, each deputy registrar's compliance with the Americans with Disabilities Act (ADA) and the Equal Employment Opportunity (EEO) Act. The deputy registrar shall obtain a vendor's license and shall collect Ohio sales tax when required by law.

Compliance requirements. The deputy registrar agrees to abide by the provisions of the request for proposals (RFP), the proposal, this Contract, the Deputy Registrar Manual, the requirements contained in directives from the BMV, and any other matter reasonably prescribed by the Registrar of Motor Vehicles (Registrar, herein).

3. **NATURE OF THE CONTRACT.** This contract is in the nature of a non-exclusive, limited franchise contract. It is in the nature of a franchise contract because deputy registrars are authorized to perform governmental licensing functions on behalf of the Registrar and the State of Ohio and because deputy registrars are independent contractors and not employees of the State. The franchise is non-exclusive because there is no protected franchise territory and the Registrar may establish additional deputy registrar agencies at any time the Registrar deems it advisable. The franchise is limited because this contract terminates absolutely at the end of the contract term. The ORC may require the deputy registrar to provide certain services without charge. In consideration of the award of this contract, the deputy registrar agrees to provide those specified services without charge.

Deputy registrar's status as an independent contractor. The parties acknowledge and agree that the BMV is an agency of the State of Ohio and that each deputy registrar is an independent contractor. County auditors and clerks of courts holding a deputy registrar contract are public officials of the counties in which they serve. Both they and their employees are employees of their respective counties, which are political subdivisions of the State of Ohio. They are eligible to participate in the Ohio Public Employees Retirement System (OPERS) through their county employment. Individuals holding a deputy registrar contract own and operate their respective deputy registrar agencies as independent contractors. Neither they nor their employees are employees of the State of Ohio or any of its political subdivisions and they are not eligible to participate in the Ohio Public Employees Retirement System. Nonprofit corporations holding deputy registrar contracts own and operate their respective deputy registrar agencies as independent contractors; their employees are not employees of the State of Ohio, nor any of its political subdivisions, and their employees are not eligible to participate in the Ohio Public Employees Retirement System. Upon selection, deputy registrars, other than county auditors and clerks of courts, are required to complete the PEDACKN form (<https://www.opers.org/forms-archive/PEDACKN.pdf>) acknowledging their status as independent contractors.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

Other competitive factors. The parties acknowledge that the BMV will continue to offer vehicle registration and other services by mail and over the Internet (OPLATES). The BMV may offer vehicle registration and other services through the use of self-service terminals (SSTs) located throughout Ohio. Pursuant to ORC 4503.036, the BMV has established limited authority deputy registrars (LADRs). LADRs are certain clerks of courts and motor vehicle dealers who are authorized to process motor vehicle registrations at the time they are applying for or processing applications for certificates of title. These activities may affect the number of transactions conducted by deputy registrars. In addition, the BMV may explore alternative methods to issue and provide driver licenses, identification cards, vehicle registrations and other BMV-related services.

4. **FEES TO BE CHARGED; CONSIDERATION.** The deputy registrar shall charge those fees and only those fees, no more and no less, provided in the ORC for statutory services. The deputy registrar shall turn over all amounts as required to the BMV and shall retain the statutory service fees in consideration for services rendered as provided under this contract.
5. **SERVICES TO BE PERFORMED.** The deputy registrar shall perform the duties prescribed for deputy registrars in the ORC, the OAC, the RFP, the proposal, the Deputy Registrar Manual, directives from the Registrar via the Bureau of Motor Vehicles (BMV), and any other requirement prescribed by the Registrar. These duties shall include, but are not limited to: issuing drivers' licenses, commercial drivers' licenses, Ohio identification cards, motorcycle and moped licenses; issuing vehicle registrations; administering motor vehicle inspections; recording the willingness of applicants to make anatomical organ donations; making notations of durable powers of attorney and other health care instruments; conducting vision screening; conducting voter registration; collecting certain charitable donations; providing certain public information; collecting next of kin information; and other services as required by law or directed by the Registrar. Deputy registrars must be able to perform all license agency transactions. In instances where clerks of court, county auditors, or nonprofit corporations are appointed as deputy registrars, the office manager must be able to perform all license agency transactions. BMV field staff will be authorized to conduct periodic testing to verify this proficiency. The parties acknowledge and agree that the duties of deputy registrars and the services to be performed may be changed during the term of this contract as necessary to comply with revised laws, administrative rules, Deputy Registrar Manual, or directives by the Registrar.

Anatomical donations and health care instruments. As required by ORC Section 4507.06, the deputy registrar shall ask each person who is applying for a driver license and identification card whether the applicant wishes to certify willingness to make an anatomical donation and whether the applicant has executed a durable power of attorney for health care or an instrument regarding life-sustaining treatment.

Charitable donations. The deputy registrar may be required to give customers an opportunity to donate, and collect donations, on behalf of certain charitable organizations as provided by statute.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

Voter registration. The deputy registrar shall comply with any voter registration rules adopted by the Registrar or the Ohio Secretary of State and shall offer voter registration services as prescribed by the Registrar. Voter registration services shall include new registrations, changes of address, and changes of name. The deputy registrar shall maintain an accurate record of the number of applications from persons eighteen years of age or older for drivers' licenses, permits, renewals, endorsements, or duplicates thereof, the number of voter registrations, changes of address and changes of name processed, and the number of applicants who declined any voter registration services.

Selective Service information. The deputy registrar shall comply with federal and Ohio laws and regulations governing the collection and reporting of Selective Service information.

Temporary tags. The deputy registrar shall not issue any temporary license tag except in strict compliance with the requirements of the ORC and the Registrar.

Correspondence. The deputy registrar shall respond to all correspondence from the BMV within ten calendar days of receipt, or sooner if the circumstances dictate or if specifically requested by the BMV.

Display of promotional materials. The deputy registrar shall display posters and brochures as authorized and directed by the Registrar in prominent locations so as to be readily visible to the public. The deputy registrar shall participate in special projects and promotions when authorized or requested by the Registrar.

6. **GEOGRAPHICAL AREA.** The deputy registrar shall open and maintain the agency within the location specified and designated in the RFP and at the site approved by the Registrar and the Director of Public Safety (Director, herein). The deputy registrar shall not move the agency to another site without the advance written consent of the Registrar. The deputy registrar shall not open or maintain an office in violation of zoning laws or any other law or regulation or court order.

Non-exclusive territory. The deputy registrar understands that there is no entitlement to an exclusive territory in that the Registrar has full statutory authority under ORC Section 4503.03 to determine the number of deputy registrars within the State of Ohio, including within the immediate area surrounding the site of the deputy registrar and has full statutory authority to appoint whomever the Registrar, with the approval of the Director, wishes, within the restrictions imposed by statute or administrative rule. The Registrar may also appoint limited authority deputy registrars as provided by statute and administrative rule.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

- 7. MINIMUM PERSONAL QUALIFICATIONS.** The deputy registrar understands and agrees that no person shall operate a deputy registrar agency if he or she is serving in an elective public office either by election or appointment. This limitation does not apply to any county auditor, any clerk of courts in a county having a population of not more than fifty thousand or appointed as deputy registrar under provisions contained in Section 4303.03(A)(1)(c) of the ORC, or any deputy registrar who, subsequent to being awarded a deputy registrar contract, is elected to an office of a political subdivision. An individual deputy registrar may operate more than one deputy registrar agency only with the written permission of the Registrar; a nonprofit corporation formed for the purposes of providing automobile-related services to its members or the public, and a clerk of courts may operate at more than one location in accordance with applicable statutes and administrative rules.

Initial training. Newly appointed deputy registrars shall attend training sessions prescribed by the Registrar prior to the opening of the agency to assure that customer service is effectuated.

Financial solvency of Deputy Registrars. Continuation of each deputy registrar's contract is contingent upon the deputy registrar maintaining fiscal responsibility and financial solvency during the full term of the deputy registrar's contract. The deputy registrar shall comply with license agency financial self-reporting, submission of annual credit reports, undergo routine financial reviews and other requirements specified within the Deputy Registrar Manual. The Registrar shall require each individual deputy registrar (unless otherwise directed by the Registrar, county auditors, clerk of courts and nonprofit corporations will not be required to submit annual credit reports) to make available a complete credit report, including credit score, annually on a date set by the Registrar. Appropriate BMV staff shall review each credit report and shall determine whether additional monitoring by the BMV is warranted to insure the deputy registrar continues to maintain fiscal responsibility and financial solvency and that BMV funds are adequately protected and promptly deposited in the State of Ohio account. Additionally, the deputy registrar shall make available a (current year) credit report to be reviewed by the Field Advisor or other authorized BMV representative upon request

Residency requirements. Prior to the award of a contract, the person appointed shall give evidence, satisfactory to the Registrar, that he or she is legally entitled to work in the United States of America. Each individual deputy registrar shall occupy a primary residence in a location that is within a one-hour commute time from the deputy registrar's agency or agencies, during the term of the contract. The Registrar shall determine the commute time by using multiple established Internet-based mapping services. As used herein, "primary residence" means a residence that meets all of the following: it is the place where the deputy registrar customarily lives; the one place that is the deputy registrar's true, principal, and permanent home; and the place he or she intends to remain. If the deputy registrar is a nonprofit corporation, it shall maintain a place of business within the county in which each of its agencies are located. The Registrar may, upon notice and the deputy registrar's failure to cure the failure to comply with the residency requirement within 30 days of sending that notice, terminate the contract of any deputy registrar who violates this provision.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

Criminal records. No person shall be eligible to be a deputy registrar or deputy registrar employee or be able to continue in those capacities if the person has within the previous ten years been convicted of a felony (a crime punishable by death or imprisonment in excess of one year) or any crime involving dishonesty or false statement.

Other businesses require prior approval. The deputy registrar agrees not to operate any other business or sell any other products or services on the deputy registrar premises without the prior written approval of the Registrar.

Nonprofit corporation in good standing. In the case of a deputy registrar that is a nonprofit corporation, the continuation of this contract is contingent upon the deputy registrar maintaining its good standing as a nonprofit corporation with the Ohio Secretary of State. If the corporation loses its good standing, it must report such fact within seventy-two hours to the Registrar.

8. **POLITICAL CONTRIBUTIONS.** A deputy registrar shall comply annually with the provisions of ORC Section 4503.033, which requires deputy registrars to file a disclosure of political contributions annually, no later than January 31st of the year following each calendar year. This contract is contingent upon the deputy registrar's continuing compliance with the provisions of ORC Section 4503.03(B) and 4503.032 with regard to political contributions. If the deputy is a nonprofit corporation, it shall file a disclosure statement for the nonprofit corporation itself and a disclosure statement for its chief executive officer having responsibility for the deputy registrar agency. A county auditor or clerk of a court of common pleas is not required to file the disclosure statement or pay the filing fee required under ORC Section 4503.033.
9. **DEPUTY REGISTRAR LIABILITY.** The deputy registrar shall be required to accomplish routine care of the equipment provided by the BMV, as prescribed by the manufacturer and the Registrar, in order to ensure that it continues in good working order, including but not to be limited to, daily cleaning of equipment and routine inspection for and removal of any debris that may impede or prevent the correct operation of any equipment. The deputy registrar shall be responsible for the cost of repairs to the equipment when damage is due to fault on his or her part or that of his or her employees. The deputy registrar shall ensure that the license agency is free of potential fire and safety hazards at all times. The deputy registrar shall be personally and strictly liable for the consignment value of all license plates, stickers, all other inventory, and state-owned equipment issued by the BMV.

Security requirements. The deputy registrar is responsible for supplying equipment necessary to keep secure all BMV funds, equipment, inventory, and records. At minimum, each deputy registrar shall supply a safe or secure locking cabinet and an acceptable, off-site monitored reporting alarm system. The alarm system shall include a feature which automatically reports off-site if wires are cut or disconnected. The deputy registrar is responsible for assuring that all appropriate items are securely stored and locked and that the agency is secured and locked at all times the agency is not open for business. In addition, the following requirements will be imposed for license agency security:

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

Security requirements (Cont'd.). (1) installation of a monitored recording video surveillance system to sufficiently observe customer and employee activity inside of the license agency business with a sufficient number of security cameras to fully view all areas of each entrance, customer waiting area, customer service area, and all entrances to the inventory storage area, at all times; each camera must be a digital color camera with zoom capability; equipped with motion detection so that when the office is closed, the cameras will activate with motion; equipped with infrared or motion-activated lighting and repaired or replaced immediately if they become inoperable; the cameras must be operational at all times the office is open; the security camera media and hard drive must be kept secure; it is recommended that recorded video be retained for a rolling 30-day period and is required to be saved for a minimum of 14 days on a rolling calendar period; (2) installation of alarm monitored motion detectors in each room or space, including the records storage room; (3) installation of alarm contacts on all exterior points of entry, including windows that open, and an alarm contact on the door to the records storage room, if applicable; (4) installation of window vibration sensor reporting alarms or alarm monitored motion detectors for windows that could be opened or broken into and entered by an intruder; (5) installation of smoke, fire, and carbon monoxide detection devices; (6) installation of a minimum of one concealed alarm monitored panic/hold-up button under counters between every two computer terminals provided or, if approved by the Registrar, an alternate key fob activated panic/hold-up device; (7) each employee authorized to turn off the alarm system must have a unique security code; (8) the security alarm company must be able to provide reports to show by whom and when the alarm was turned on, turned off, and the time and location within the facility of any intrusion; (9) the security alarm company must automatically notify local law enforcement and the deputy registrar to respond if the alarm is set off; (10) all license agencies will provide a crosscut shredder to be made readily available to all customers for the destruction of any customer copies of records that contain personal information about the customer; (11) all records that have exceeded the retention period must be shredded on-site; and (12) provisions for safeguarding (erase/destroy/remove/reformat) all hard drive data (including images) stored on copiers, scanners, and facsimile devices used in the license agency for business purposes when the equipment is disposed, salvaged, sold, recycled, auctioned or otherwise removed from the license agency business. The security system and cameras must be diagnostically tested monthly and verification of operating condition shall be made available to BMV staff for review. The BMV reserves the right to require more or less security measures whenever and wherever needed.

10. **INDEMNIFICATION.** The deputy registrar shall indemnify and hold harmless the Registrar, the Director of Public Safety, the Bureau of Motor Vehicles, the Department of Public Safety, and the State of Ohio upon any and all claims for injuries or damages resulting in any way from the operation of the deputy registrar agency by the deputy registrar or the deputy registrar's agents or employees.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

Insurance and hold harmless. The deputy registrar shall maintain during the entire term of his or her contract a policy of business liability, theft, and property damage insurance satisfactory to the Registrar and shall hold the Department of Public Safety, the Director of Public Safety, the Bureau of Motor Vehicles, and the Registrar harmless upon any and all claims for damages or losses arising out of the operation of the deputy registrar agency. The policy shall include coverage of at least \$50,000.00 for BMV property with the Ohio BMV to be added as the second named insured or additional insured; minimum coverage of \$250,000.00 for personal liability; and the Ohio BMV is to be notified immediately of any policy cancellation.

The indemnification and “hold harmless” requirements do not apply to county officials.

11. **BOND REQUIREMENTS.** The deputy registrar shall maintain in full force and effect during the entire term of this contract the bond prescribed by the Registrar pursuant to ORC Section 4503.03(G). The bond shall be on a form prescribed by the Registrar. The amount of the bond shall be \$25,000. Clerks of court and county auditors may be permitted to fulfill the bond requirement by including the BMV onto an existing county bond as an additional insured so long as the county bond sufficiently protects the State, ODPS, and BMV from any acts of dishonesty by the deputy registrar and any or all of the deputy registrar’s employees. The Registrar may adjust the amounts of the bond if there is good cause to do so. However, the amount of the bond shall not be increased during the term of this contract. The bond shall be purchased by the deputy registrar naming the State of Ohio, Department of Public Safety (ODPS), Bureau of Motor Vehicles (BMV), as the bondholder, insured, or additional insured, on the bond itself, in a rider or in an add-on. The bond shall protect the State, ODPS, and BMV from any acts of dishonesty by the deputy registrar and any or all of the deputy registrar’s employees. Any delinquency, default, or cancellation of bond coverage shall be reported immediately by the bonding company to the Bureau of Motor Vehicles, Office of Field Services, P.O. Box 16520, Columbus, Ohio 43216-6520.
12. **COMPUTERS AND BMV-SUPPLIED EQUIPMENT.** The BMV shall supply the deputy registrar with the necessary computers and related equipment, including a camera and printers, necessary to process and produce driver license applications, driver licenses, commercial driver licenses, identification cards, and motor vehicle registrations. The computers and related equipment remain the property of the BMV and shall be surrendered upon the termination of this contract, whether by expiration or at the instance of the Registrar or of the deputy registrar. The deputy registrar shall cooperate in having the equipment returned to the Registrar at the Registrar’s request.
13. **INVENTORY.** The BMV also supplies inventories of license plates, validation and county stickers, and many of the forms necessary to transact BMV business. The deputy registrar is responsible to order and maintain adequate, but not excessive, inventories of all items necessary to efficiently serve the needs of the deputy registrar’s customers. The BMV will adopt inventory ordering and delivery schedules and will pay the transportation expenses for all scheduled deliveries. The BMV may charge, and the deputy registrar shall pay, for additional transportation, delivery, or transfer charges caused by the deputy registrar ordering too much or too little inventory.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

14. **OFFICE HOURS.** The deputy registrar shall maintain the business operating hours as required by ORC Section 4503.03(D), the OAC, and as directed and approved by the Registrar. The deputy registrar shall open the agency for other extended hours when the Registrar deems that they are necessary. No agency shall close for lunch. The deputy registrar shall post the agency's hours of operation conspicuously at the front door of the agency. The deputy registrar shall submit to the Registrar in writing any proposed closing, other than a termination of the operation of the agency, at least ten calendar days in advance. Any such closing is subject to prior written consent of the Registrar. In cases of emergency, the Registrar may waive the ten-day notice requirement.
15. **OFFICE MANAGEMENT.** The deputy registrar shall appoint a full-time office manager, who shall be either the deputy registrar himself or herself or a full-time employee with responsibility for management of the agency. The office manager shall be regularly scheduled, and shall work at least thirty-six (36) hours per week during regular business hours. The deputy registrar shall also designate an assistant office manager who shall supervise the agency in the absence of the deputy registrar and the full-time office manager. The deputy registrar shall be on duty at the deputy registrar agency at least twenty (20) hours per week, regularly scheduled, during regular business hours. This twenty-hour requirement does not apply to nonprofit corporations, county auditors, or clerks of court.
16. **EMERGENCIES.** The deputy registrar shall keep the BMV informed in writing of his or her primary residence address and telephone number where the deputy registrar may be contacted in the event of an emergency. The deputy registrar shall provide the same information with regard to the full-time office manager. The deputy registrar shall promptly notify the BMV of any changes in the above information.
17. **EMPLOYEES.** The parties understand and agree that the deputy registrar is an independent contractor and that any employees engaged by the deputy registrar are employees of the deputy registrar and not employees of the Bureau of Motor Vehicles or the State of Ohio. The deputy registrar agrees that all employees employed in operation of the deputy registrar agency shall be paid at a rate of not less than the state or federal minimum wage rates, whichever is higher.

Background checks. The deputy registrar shall obtain, at the deputy registrar's own expense, background checks of all of the deputy registrar's employees who have not had background checks within the twelve months immediately preceding the start of the contract. No employee or prospective employee shall be authorized to conduct any deputy registrar transaction, unless a background report is on file for that person in compliance with this paragraph. The background report shall include, at minimum, a check from the Ohio Bureau of Criminal Investigation (BCI). The Ohio (BCI) criminal background report shall be obtained electronically through the WebCheck system operated by the Attorney General of Ohio. If there is reasonable cause to do so, the Registrar or deputy registrar may require any deputy registrar employee to submit conviction reports from federal or local law enforcement agencies or courts. The deputy registrar shall not hire or retain any employee who fails to cooperate in obtaining the required background checks, or who has been convicted within the past ten years of a felony (a crime punishable by death or imprisonment in excess of one year) or any crime involving dishonesty or false statement.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

Hiring, compensation and discipline. The deputy registrar shall be responsible for hiring all necessary employees for the agency and shall staff the agency at levels as prescribed by the Registrar. The deputy registrar shall compensate all employees in accordance with the law, the OAC, and his or her proposal. The deputy registrar shall do hiring, promoting, disciplining, and firing on the basis of state and federal laws, rules, and regulations. Persons under 18 years of age are not permitted to work in deputy registrar license agencies.

Self-reporting of criminal convictions and driver license suspensions by deputy registrars and deputy registrar employees. A deputy registrar or deputy registrar employee shall report his or her conviction for any criminal offense, felony or misdemeanor (except for minor traffic offense), and any driver license suspension to the BMV Regional Field Offices immediately upon entering a plea of guilty, no contest, or upon entry of conviction or license suspension, whichever occurs first. The Field Services Office shall notify the Registrar, who shall further assess the severity of the reported infraction(s).

Bilingual employees. In locations where the deputy registrar serves a substantial limited English speaking population, the deputy registrar shall make every reasonable effort to employ bilingual employees who are fluent in English and the predominant language of the limited English speaking population in that area.

Personnel policy. The deputy registrar shall adopt, maintain, and enforce during the entire term of this contract a comprehensive written personnel policy which shall include, at minimum, provisions for: (1) employee hiring, including provisions for hiring employees experienced in deputy registrar agency employment; (2) equal employment opportunity (EEO) compliance provisions; (3) staff training, including attendance at training offered by the BMV; (4) additional staff training to be offered by the deputy registrar to his or her employees; (5) periodic evaluation of employee performance; (6) a disciplinary plan including a list of grounds for discipline and dismissal; (7) a plan for progressive discipline; and (8) a specific dress code, including a list of acceptable attire, a list of unacceptable attire and a policy for maintaining the professional appearance of all staff at all times. The personnel plan shall also include any fringe benefits offered to employees. The deputy registrar shall impose discipline in accordance with the personnel policy.

Employee performance. It is the deputy registrar's responsibility that his or her employees perform the duties of their employment and that they be knowledgeable in applicable laws and regulations pertaining to the operation of the deputy registrar agency, and that they perform their duties in a competent and efficient manner. The deputy registrar shall be responsible for the acts or failure to act of his or her employees.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

Staffing levels. During periods of high volume, the deputy registrar shall have all terminals within the agency fully staffed. The deputy registrar shall maintain staffing at the rate prescribed by the Registrar based upon the number of transactions. Recommended weekly staff hours are set forth in RFP Section 1.5, Agency Specifications. The deputy registrar shall adopt record keeping procedures sufficient to ensure BMV representatives that staffing requirements are fully met. The deputy registrar shall adopt procedures to provide direct customer assistance to ensure that customers standing in line have proper documentation for their intended transactions. The deputy registrar shall have a notary public on duty at all times during the business hours of the agency.

Roster of employees. The deputy registrar shall provide the BMV, on a continuing basis, with a roster containing the names, addresses, dates of birth, home telephone numbers and working hours of all the deputy registrar's employees.

Training. The deputy registrar and the employees of the deputy registrar shall attend all necessary training sessions as prescribed by the Registrar and shall pay all travel and meal expenses incurred. The cost of all BMV-conducted training (tuition) shall be borne by the BMV. All deputy registrars and license agency employees are required to receive comprehensive training in license agency business operational policies, procedures, and practices prior to independently performing any type of license agency transactions. Comprehensive training shall include, but not be limited to; mandatory BMV fraudulent document training, new legislated or BMV-initiated process and procedures training, and any other training determined by the BMV to be necessary for operating a deputy registrar license agency business.

Equal opportunity. In carrying out this contract, the deputy registrar shall not discriminate against any employee or applicant for employment on the basis of race, color, national origin, religion, sex, disability, age, sexual orientation, or any other basis which would be illegal under state or federal law, regulation, or rule. The deputy registrar shall ensure that applicants are hired, and that employees are treated during employment, without regard to the bases listed above. Such action shall include but not be limited to the following: employment, advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training.

Notice of equal opportunity. The deputy registrar shall post in conspicuous places available to all employees and applicants for employment notices setting forth the provisions of this nondiscrimination clause. The deputy registrar shall, in all solicitations or advertisements for employees placed by or on his or her behalf, state that all qualified applicants will receive consideration for employment without regard to race, color, national origin, religion, sex, disability, age, or sexual orientation. Failure to hire qualified minorities in accord with Federal Equal Employment Opportunity (EEO) laws shall be grounds to terminate this contract.

Equal opportunity in services. The deputy registrar shall offer services to members of the public without regard to race, religion, color, national origin, sex, disability, age, or sexual orientation and shall not discriminate in the provision of services.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

Avoidance of sexual harassment. The deputy registrar shall adopt and enforce a policy which prohibits sexual harassment in any form or manner. The deputy registrar immediately shall notify the Registrar in writing whenever there is any allegation of sexual harassment, whether or not there is any foundation for the allegation.

Withholding taxes and premiums. The deputy registrar accepts full responsibility for the payment of all unemployment compensation premiums, all workers' compensation premiums, social security contributions and any and all taxes for which he or she is legally responsible. The deputy registrar shall comply with all applicable federal, state, and local laws regulating the withholding of income taxes or other taxes from the employees' paychecks.

Federal Insurance Contributions Act (FICA) tax. FICA is a tax imposed on both employers and employees to fund Social Security and Medicare. Employees of the State of Ohio and its political subdivisions, including county auditors, clerks of court, and their employees are exempt from paying the Social Security portion of FICA taxes because they are covered by an alternative retirement and pension plan under the Ohio Public Employees Retirement System (OPERS). Individual deputy registrars and nonprofit corporation deputy registrars are independent contractors and are not employees of Ohio or its political subdivisions. Therefore, individual deputy registrars, nonprofit corporation deputy registrars, and their respective employees are not eligible to be covered by OPERS, and are required to withhold and pay all FICA taxes.

Workers' compensation. The deputy registrar shall apply for a workers' compensation risk number in the deputy registrar's name, shall pay all premiums, claims, and expenses incurred for the deputy registrar's employees and shall indemnify and hold the BMV harmless on any liability for the same.

Credit disclosure. The deputy registrar may require license agency employees to provide disclosure of credit information only within strict accordance with the provisions contained in the The Fair Credit Reporting Act.

18. **BANKING REQUIREMENTS.** Pursuant to R.C. 4503.10, the Registrar, subject to the approval of the Director, may designate a local bank or depository for deposit of all State funds. Where the Registrar has designated a local bank or depository, the deputy registrar shall deposit all state monies collected by the deputy registrar into that bank or depository to the credit of the "State of Ohio, Bureau of Motor Vehicles" not more than one business day after their collection. The deputy registrar shall comply with the provisions of the ORC, the OAC, this contract, the Deputy Registrar Manual, and any directives from the Registrar in the collection, deposit, and reporting of, and accounting for, all State monies.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

18. **BANKING REQUIREMENTS (Cont'd.)**. The deputy registrar shall, on a daily basis: have a bank teller or official verify each deposit form; transmit sales data and deposit information by computer terminal to the BMV; and prepare and submit daily deposit forms, together with all documentation prescribed by the Registrar. If the Registrar does not designate a local bank or depository, the deputy registrar shall establish an account in a bank or depository located in the State of Ohio. The account shall meet all requirements prescribed by the Registrar. If the account does not meet those requirements, the Registrar may require the deputy registrar to establish a new account in an approved financial institution which meets all requirements prescribed by the Registrar. The deputy registrar shall notify the Registrar in writing at least thirty days prior to changing the depository bank for the State demand account. Such change shall be made by the deputy registrar only with the advance written consent of the Registrar.

Prohibition against commingling. The monies collected by the deputy registrar on behalf of the State shall be deposited into the State account. The deputy registrar shall maintain a separate account for all other funds and shall not commingle State funds with funds from any other account.

Acceptance of checks. The deputy registrar shall accept personal and business checks only if made payable to Ohio Treasurer of State in payment for motor vehicle registrations, driver licenses, commercial driver licenses and identification cards, and in payment of the statutory fees associated with those transactions, in a manner prescribed by the Registrar. If a check is made payable to Ohio Treasurer of State, and is received in strict compliance with the procedures prescribed by the Registrar, the BMV shall accept liability for the check. In such case, the deputy registrar shall not accept payment for any check returned for insufficient funds, but shall refer the matter to the BMV for collection. If the check is not received in strict compliance with the regulations prescribed by the Registrar, the deputy registrar shall be liable for any check returned for insufficient funds or any other dishonor.

Effect of Federal Check Clearing for the 21st Century Act. The parties acknowledge that Congress has passed a federal law commonly known as the Check 21 Act. To comply with this act, banks may start requiring that all checks be imaged and electronically deposited to the account instead of depositing the paper checks. This would require the deputy registrar to scan all checks received each business day and submit an electronic batch file to the bank, and secure the original paper checks on site for a minimum of fourteen business days before they can be destroyed. The BMV and the deputy registrars may be required to comply with the mandated changes. It is unknown what all of the requirements on the BMV or the deputy registrar would be if banks require that checks be imaged and transmitted electronically. The BMV and the deputy registrar agree to cooperate to accomplish any changes in a mutually beneficial way to the extent it is practical to do so.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

19. **CREDIT AND DEBIT CARDS, ETC.** Pursuant to R.C. 4503.102(H)(1)(2)(3), and effective July 1, 2016, the BMV will implement the acceptance of financial transaction devices (credit cards, debit cards, charge cards, prepaid or stored value cards, etc.) in payment of state taxes and fees and deputy fees directly related to official BMV transactions only. The acceptance of financial transaction devices for payment of other services will not be available at time of implementation but may be available in the future. The implementation of financial transaction devices does not prohibit the use of automated transaction machines (ATMs) within the deputy registrar agencies.
20. **TELEPHONE ACCESSIBILITY.** The deputy registrar shall maintain sufficient business telephone lines and adequate personnel to meet the demands of the agency. The deputy registrar must establish and maintain a listing in the local business white pages in accordance with instructions prescribed by the Registrar. The deputy registrar shall notify the Registrar in writing at least thirty days prior to any proposed change in the agency's phone number. Such change may be made only with the advance written consent of the Registrar.

The deputy registrar shall make his or her office telephone number available to the BMV or to any successor deputy registrar, if requested by the BMV, and also cooperate in having telephone calls forwarded through the telephone company if the successor deputy registrar has a different telephone number. The deputy registrar agrees to pay reasonable damages to the BMV and any successor deputy registrar for failure to comply with this paragraph.

21. **RECORD KEEPING.** The deputy registrar shall maintain records and make them available to BMV representatives for inspection sufficient to show that the deputy registrar has complied with the requirements of this contract.

Records retention. Pursuant to R.C. 4501.021, the Registrar shall determine the methods for obtaining, collecting, recording, and maintaining the records of the deputy registrars that pertain to driver's or commercial driver's licenses, identification cards, and vehicle registrations, including photographic or digitalized images, and electronic or digitalized signatures. The registrar may choose methods including paper, film, digital or other electronic media, or any other media that reasonably allows for recording, maintaining, and retrieving the records in a reliable manner, and the deputy registrar shall conform to those methods. Each deputy registrar shall retain copies of all records and transactions performed for the BMV in accordance with methods and retention periods prescribed by the Registrar.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

22. **MINIMUM SITE CRITERIA.** This contract is contingent upon the deputy registrar's maintaining in force during the entire contract period a lease or sublease that extends, by its terms, to the end of the contract period or ownership of the premises, and upon the deputy registrar's remaining at the site agreed to at the time of the contract award, subject to the advance written consent of the Registrar allowing the deputy registrar to move to a new site. The deputy registrar shall maintain a clean, orderly, and well-lit place of business. The deputy registrar shall provide adequate parking for customers, including disability parking, as prescribed by the Registrar. The deputy registrar shall provide accessibility to individuals with disabilities, an adequate waiting area, adequate air conditioning, heating, ventilation, lighting and restroom facilities for employees. The entire deputy registrar premises shall be smoke-free. The site shall be in compliance with the (federal) Americans with Disabilities Act, Public Law 101-336, 42 U.S.C. Section 12101, et seq., as amended.

23. **LEASE FILING AND LEASE CONTINUATION AGREEMENT.** The deputy registrar shall keep on file with the BMV at all times a copy of the current lease for the deputy registrar agency site.

In addition, a deputy registrar operating at a Deputy Provided Site is encouraged to obtain a fully executed lease continuation agreement (LCA) signed by the deputy registrar, the property owner (lessor), and the Registrar. The purpose of the LCA is to give the BMV an opportunity to continue the operation of a deputy registrar agency at the same location in the unlikely event that the deputy registrar does not continue the operation of the agency through the entire term of the deputy registrar contract.

24. **BUSINESS ENVIRONMENT.** The deputy registrar shall provide a clean, healthy business environment and a friendly and efficient driver licensing and vehicle registration service to all patrons, as well as information on optional mail-in, telephone and online vehicle registration, and all highway and public safety promotions.

25. **FACILITY STANDARDS.** The deputy registrar shall maintain, in accordance with the requirements prescribed by the Registrar, climate control, adequate restroom facilities, a security plan for the safety of the agency's employees and patrons, agency accessibility, and a facility maintenance plan. The deputy registrar shall comply with all applicable Ohio Building Code requirements and the Americans with Disabilities Act (ADA) when constructing or remodeling the deputy registrar agency.

Facility maintenance. The deputy registrar shall adopt an acceptable facility maintenance plan and shall be responsible for assuring that the interior and exterior of the deputy registrar agency premises are maintained in a clean, safe, and attractive condition at all times. The facility maintenance plan shall, at minimum, provide that any carpeting and/or flooring be professionally cleaned as needed and no less than once per year and that the walls be maintained at all times and be repainted at least once during the term of the contract.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

Counters. The deputy registrar is responsible for providing counters to accommodate the BMV supplied equipment to serve customers in a convenient manner, and to accommodate the efficiency and comfort of the deputy registrar's employees.

Office furniture, equipment and supplies. The deputy registrar is responsible for providing all office equipment and supplies except the computers and the BMV-supplied equipment and inventory. The deputy registrar is responsible for providing all office furniture for both employees and customers (desks, chairs, tables, etc.), office equipment (typewriter, calculators, file cabinets, trash receptacles, shelving, etc.), a copy machine, a document cross-cut shredder, and a fax machine (or a machine capable of both), a safe or secure locking cabinet, and office supplies necessary to operate the deputy registrar agency. The Registrar may adopt, and require the deputy registrar to maintain, standards for the furnishing of the agency sufficient to assure the comfort and safety of customers and employees.

Special provisions for certain BMV Controlled Sites. For certain BMV Controlled Sites, the BMV may make arrangements for the installation of the alarm system, the construction or modification of counters, the installation or modification of signs, any other mandatory equipment, and any or all equipment or furnishings required to ensure the comfort of customers and employees. The deputy registrar shall either pay for any such improvements or shall reimburse the BMV for any such improvements at the BMV's actual costs, usually on an amortized basis, and shall be responsible for maintaining those improvements during the term of the contract.

Signs. The deputy registrar shall ensure that the agency is well marked, with adequate signs to enable potential patrons to locate the agency conveniently. The signs identifying the deputy registrar agency shall be sufficient to identify the agency, shall comply with all applicable zoning requirements, and shall include at least one outside sign. Sign specifications and provisions are contained within the Deputy Registrar Manual. The Registrar may change these specifications from time to time, and the deputy registrar shall comply with any changes in specifications.

26. **EVALUATION.** The deputy registrar shall make available for review by the Director, the Registrar, or the Auditor of State or their designated representatives the records and files of all transactions pertaining to BMV business. This review may be performed at the deputy registrar's agency or at any other place to be determined by the Director or Registrar.

Correction and deficiencies. The Registrar shall appoint persons to evaluate the operation of the deputy registrar agency on a continuing basis to assure continuing compliance. The deputy registrar agrees to correct any deficiencies at the earliest reasonable time. The deputy registrar understands and agrees that, depending on the severity of any problems that may be found to exist, this contract or eligibility for any further contract to operate a deputy registrar agency may be dependent upon the deputy registrar complying with his or her duties under this Contract, the ORC, the OAC, the RFP, the Deputy Registrar Manual, communications from the BMV, and any other matter prescribed by the Registrar.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

27. **LIQUIDATED DAMAGES.** Since any actual damages that may be incurred by the Department of Public Safety and the BMV as a result of the deputy registrar's failure of performance or default may be difficult to ascertain, the Registrar may require the payment of liquidated damages by the deputy registrar. The payment of liquidated damages may be required for any material failure of performance, or default, in the amount of fifty dollars per day for each terminal assigned to the agency. "Material failure of performance," or "default," as used in this paragraph, includes: (1) an unsatisfactory score on any evaluation performed by a designee of the Registrar; (2) a failure of performance of the deputy registrar's obligations described in the applicable paragraphs of the OAC; (3) any ground that would justify termination of this contract for cause; or (4) any ground that would justify disqualification of a proposer to be awarded a contract. The BMV shall provide written notice of default to the deputy registrar. Such notice shall specify a reasonable time, not less than seventy-two hours from receipt of written notice, to cure the default. Service of written notice is complete upon its delivery to the deputy registrar personally or to the agency. If it is delivered to the agency, the time to cure begins to run immediately, provided that the agency is open or is scheduled to be open; otherwise, it begins to run when the agency next opens or is next scheduled to open.

If the default is not cured by the deadline, the deputy registrar shall immediately begin to pay liquidated damages each day, and shall continue to pay each day until the day that the deputy registrar and the Registrar agree that the default has been cured. The Registrar may grant an extension of the deadline to cure. The deputy registrar agrees that liquidated damages are not required as a penalty, but as compensation to the BMV. The BMV's exercise of its rights under this paragraph is in addition to all other rights and remedies. Neither the Registrar's use or waiver of the BMV's rights under this paragraph shall constitute a waiver by the Registrar of any other term of this contract.

28. **FIREARM, DEADLY WEAPON, AND DANGEROUS ORDNANCE PROVISIONS.** Ohio law permits certain persons to obtain a license and to carry a concealed handgun under certain circumstances. Even with this license, the law prohibits licensees from carrying concealed handguns in certain facilities and places. In accordance with the concealed carry law and other provisions of the ORC, the Registrar requires each deputy registrar to post a sign in a conspicuous place on or near all of the agency entrances stating that it is illegal to carry a firearm, deadly weapon, or dangerous ordnance anywhere on the agency premises. The Registrar will provide an appropriate sign or signs to all deputy registrars. The Registrar will also provide specific instructions and training to the deputy registrars regarding the applicable provisions of the law and the posting of the signs.
29. **CLOSURE OF AGENCY UPON DEATH OR DISABILITY OF DEPUTY REGISTRAR.** The deputy registrar shall appoint an employee whose duty it shall be to notify the Registrar within twenty-four hours in case of the death, disability, incarceration, or unavailability of the deputy registrar. The operation of the deputy registrar agency shall cease upon the death, disability, incarceration exceeding seventy-two hours, or unavailability of the deputy registrar, and shall not reopen until such time as the Registrar appoints an interim deputy registrar or a new deputy registrar.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

30. **TERMINATION BY DEPUTY REGISTRAR.** The deputy registrar may terminate this contract only by giving ninety days' written notice to the Registrar. Such a notice shall not operate to make the deputy registrar eligible to enter into any other deputy registrar contract whose term begins before the term of this contract is scheduled to end. The deputy registrar agrees that he or she will not cease to conduct his or her business until adequate arrangements have been made by the Registrar and the Registrar agrees to the arrangements in writing.
31. **TERMINATION BY REGISTRAR.** The Registrar shall, with the approval of the Director, terminate this contract and immediately remove the deputy registrar if the deputy registrar violates any provision of the ORC related to his or her duties as a deputy registrar, any rule adopted by the Registrar, or any term of this contract. The contract may also be terminated by act of the Ohio General Assembly.
32. **REMOVAL OF DEPUTY REGISTRAR.** The Registrar may, with the approval of the Director, remove a deputy who, in the opinion of the Registrar, has engaged in any conduct that is either unbecoming of one representing the State or is inconsistent with the efficient operation of the deputy registrar agency.
33. **GOOD FAITH.** The deputy registrar agrees to act in good faith in the performance of all obligations under this contract.
34. **START OF BUSINESS.** The deputy registrar shall have all office equipment, supplies, and inventory in place, and shall have all employees properly trained, and shall have the deputy agency open for business no later than 8:00 a.m. on the first day of the contract period (Sundays excepted).
35. **AMENDMENT.** This contract may be amended only by a written instrument executed by both parties with the same formality as this contract.
36. **GOVERNING LAW; SEVERABILITY.** This contract shall be governed by and construed in accordance with the laws of the State of Ohio. If any provision of this contract is declared unconstitutional or legally deficient in any other respect, all remaining provisions of this contract shall be severable and shall remain in full force and effect.
37. **NO ASSIGNMENT.** The deputy registrar shall not assign this contract at any time, in whole or in part, nor any of the deputy registrar's responsibilities, without the advance written consent of the Registrar. Any such attempt to assign this contract shall be void.
38. **EFFECT OF FEDERAL REAL ID ACT.** The parties acknowledge that Congress has passed a federal law commonly known as the Real ID Act. If Ohio chooses to comply with the Real ID Act in whole, or in part, it will affect significantly the way the Registrar and deputy registrars process and issue driver licenses, commercial driver licenses (CDLs), and state identification (ID) cards. Changes may include additional security requirements, additional document handling procedures, and other requirements, possibly including central issuance of some or all driver licenses, CDLs, and ID cards by the BMV. The BMV and the deputy registrar agree to cooperate to accomplish any changes in a mutually beneficial manner to the extent it is practical to do so.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

39. **ANIMALS ON PREMISES.** Neither the deputy registrar nor any deputy registrar employee shall keep a pet or animal of any kind on the agency premises. This prohibition does not apply to “assistance dogs,” “guide dogs,” “hearing dogs,” “service dogs,” dogs assisting law enforcement, other recognized “assistance animals,” or aquatic life contained in a well-maintained aquarium.

Customers with recognized “Assistance Animals” are permitted to enter deputy registrar agencies to conduct business.

40. **NO GIFTS OR TIPS TO BE ACCEPTED.** To avoid the appearance of impropriety, the deputy registrars, their employees (full or part-time), and any independent contractors working for them who provide service(s) to any BMV customer shall refrain from, and are hereby prohibited from, accepting any money tips, gifts, services, or anything of value for themselves, or any of their family members or friends from their deputy registrar customers.

Anything of value shall include, but not be limited to: gift cards and other cash equivalents, money, bonds, money tips, checks, gifts of goods or services, special privileges, tickets, coupons, samples, exchanging of anything of value, demo products, services or the like.

41. **VENDING SERVICE.** A deputy registrar may operate or contract for the operation of a vending machine at a deputy registrar location if products of the vending machine are consistent with the functions of a deputy registrar. Deputy registrar agencies may operate, or contract to operate, a soft drink or a candy/snack vending machine in the customer service area. It is the responsibility of each deputy registrar to maintain the cleanliness of the vending machine area. A deputy registrar that elects to operate, or contracts to operate, a vending machine shall be financially responsible for any damages to BMV equipment, or supplies that are damaged as a result of the vending machine or any products sold from the vending machine. All contracts and proceeds regarding the operation of the vending machines are the sole responsibility of the deputy registrar.

42. **COLLECTION OF REINSTATEMENT FEES.** At least one deputy registrar in each county shall be afforded the opportunity to be equipped to accept payment for driver license reinstatement fees. The deputy registrar shall collect a service fee of ten dollars for compensation for the services performed. The deputy registrar shall retain eight dollars of the service fee and shall transmit the reinstatement fee, plus two dollars of the service fee, to the registrar for the cost of equipment and/or services provided necessary in connection with accepting reinstatement fees.

43. **MINORITY SET-ASIDE CONTRACTS.** The Ohio Department of Administrative Services grants Minority Business Enterprise (MBE) certification for a period not to exceed two years, at which time recertification is required. All Minority set-aside Deputy Registrars are required to maintain a valid MBE certification status throughout the entire term of the deputy registrar contract.

2016 DEPUTY REGISTRAR CONTRACT TERMS AND CONDITIONS (Cont'd.)

44. **ENTIRE CONTRACT.** This contract incorporates by reference the ORC, the OAC, the RFP, the deputy registrar's proposal, the Deputy Registrar Manual, directives from the Registrar via the BMV, as well as any other matter prescribed by the Registrar or the BMV. This contract, along with those items mentioned directly above, constitute the entire contract between the parties. In case of any inconsistency among the above mentioned items, the inconsistency shall be resolved by giving preference to these items in the following order: the ORC, the OAC, this Contract, the RFP, the Deputy Registrar Manual, directives from the Registrar via the BMV, any other matter prescribed by the Registrar or the BMV, and the deputy registrar's proposal. No officer, employee, or agent of the parties is authorized to make any representation, warranty, or promise not contained in one of the above-mentioned documents.

NOTE: KEEP THIS ENTIRE RFP DOCUMENT. IF YOU ARE AWARDED A CONTRACT, IT FORMS THE TERMS OF YOUR RIGHTS, AUTHORITY, DUTIES, AND OBLIGATIONS.

End of 2016 Deputy Registrar Terms and Conditions